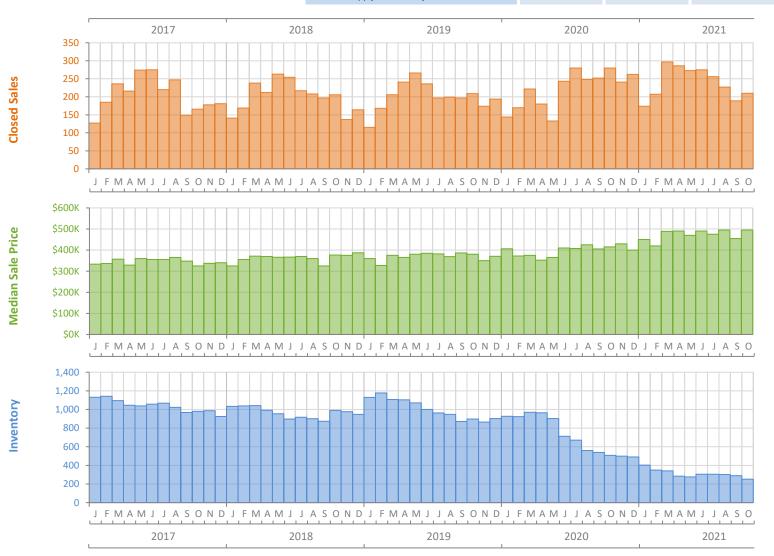
Monthly Market Summary - October 2021 Single-Family Homes Martin County





| | October 2021 | October 2020 | Percent Change Year-over-Year |
|--|-----------------|-----------------|----------------------------------|
| Closed Sales | 210 | 280 | -25.0% |
| Paid in Cash | 91 | 107 | -15.0% |
| Median Sale Price | \$495,000 | \$415,200 | 19.2% |
| Average Sale Price | \$713,767 | \$624,018 | 14.4% |
| Dollar Volume | \$149.9 Million | \$174.7 Million | -14.2% |
| Med. Pct. of Orig. List Price Received | 98.8% | 95.7% | 3.2% |
| Median Time to Contract | 15 Days | 33 Days | -54.5% |
| Median Time to Sale | 53 Days | 78 Days | -32.1% |
| New Pending Sales | 197 | 278 | -29.1% |
| New Listings | 189 | 260 | -27.3% |
| Pending Inventory | 284 | 401 | -29.2% |
| Inventory (Active Listings) | 251 | 507 | -50.5% |
| Months Supply of Inventory | 1.0 | 2.4 | -58.3% |

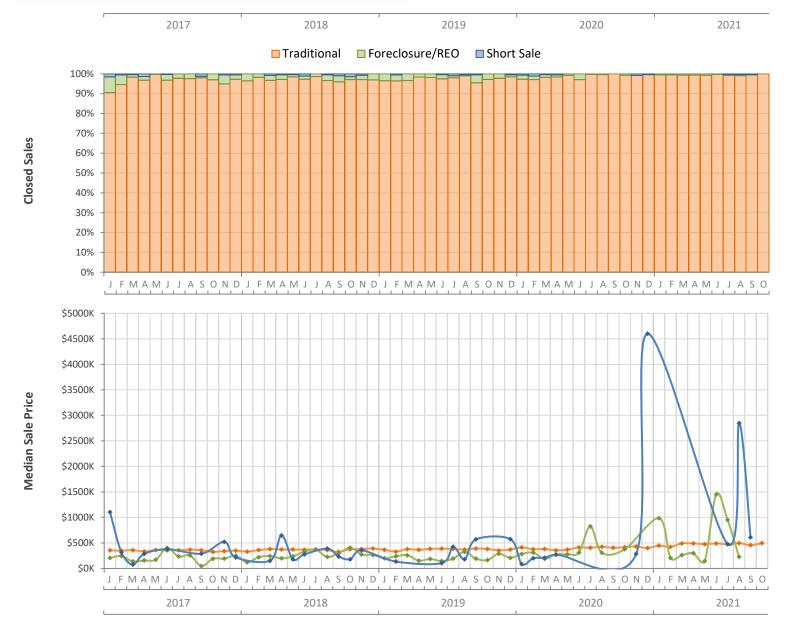


Monthly Distressed Market - October 2021 Single-Family Homes Martin County





| | | October 2021 | October 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|----------------------------------|
| Traditional | Closed Sales | 210 | 278 | -24.5% |
| | Median Sale Price | \$495,000 | \$415,200 | 19.2% |
| Foreclosure/REO | Closed Sales | 0 | 2 | -100.0% |
| | Median Sale Price | (No Sales) | \$375,500 | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

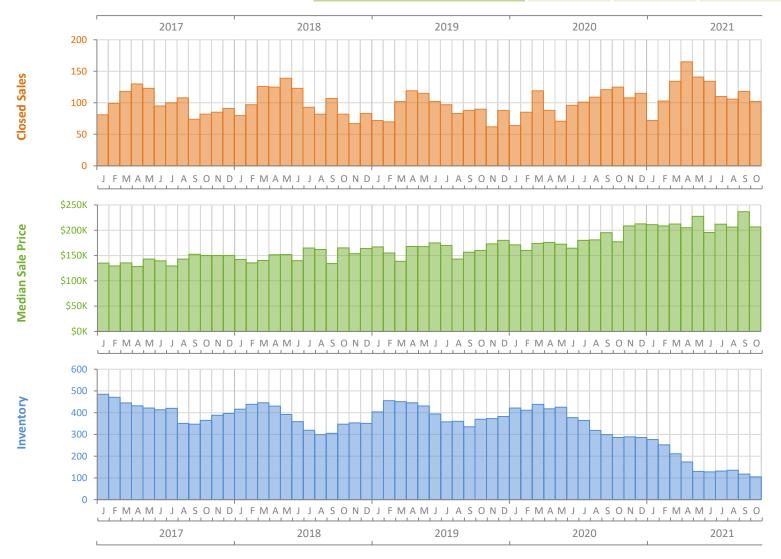


Monthly Market Summary - October 2021 Townhouses and Condos Martin County





| | October 2021 | October 2020 | Percent Change Year-over-Year |
|--|----------------|----------------|----------------------------------|
| Closed Sales | 102 | 125 | -18.4% |
| Paid in Cash | 68 | 72 | -5.6% |
| Median Sale Price | \$206,500 | \$177,250 | 16.5% |
| Average Sale Price | \$256,036 | \$222,053 | 15.3% |
| Dollar Volume | \$26.1 Million | \$27.8 Million | -5.9% |
| Med. Pct. of Orig. List Price Received | 100.0% | 96.2% | 4.0% |
| Median Time to Contract | 10 Days | 21 Days | -52.4% |
| Median Time to Sale | 48 Days | 66 Days | -27.3% |
| New Pending Sales | 102 | 117 | -12.8% |
| New Listings | 92 | 107 | -14.0% |
| Pending Inventory | 162 | 172 | -5.8% |
| Inventory (Active Listings) | 105 | 286 | -63.3% |
| Months Supply of Inventory | 0.9 | 3.0 | -70.0% |



Monthly Distressed Market - October 2021 Townhouses and Condos Martin County





| | | October 2021 | October 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|----------------------------------|
| Traditional | Closed Sales | 101 | 123 | -17.9% |
| | Median Sale Price | \$209,000 | \$176,000 | 18.8% |
| Foreclosure/REO | Closed Sales | 1 | 1 | 0.0% |
| | Median Sale Price | \$150,000 | \$185,000 | -18.9% |
| Short Sale | Closed Sales | 0 | 1 | -100.0% |
| | Median Sale Price | (No Sales) | \$204,900 | N/A |

