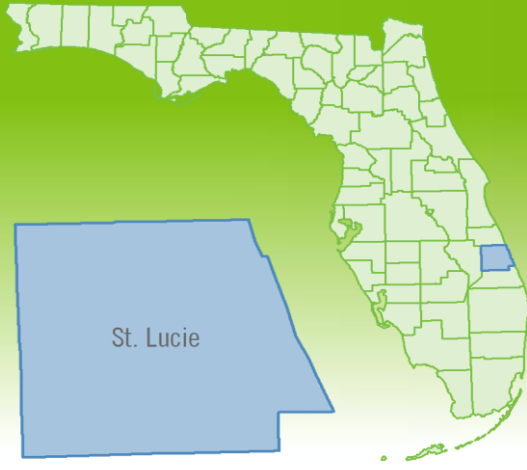


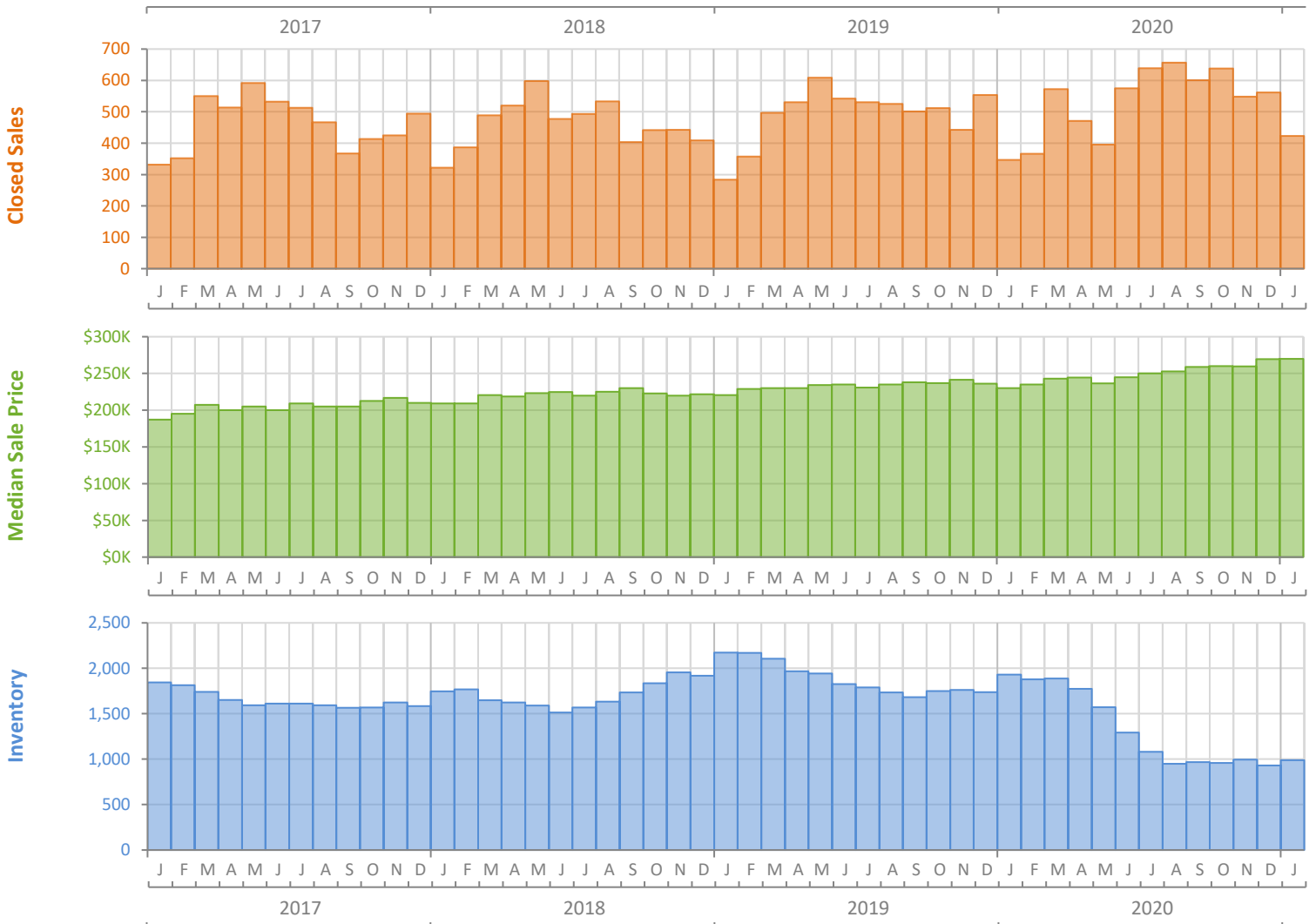
Monthly Market Summary - January 2021

Single Family Homes

St. Lucie County



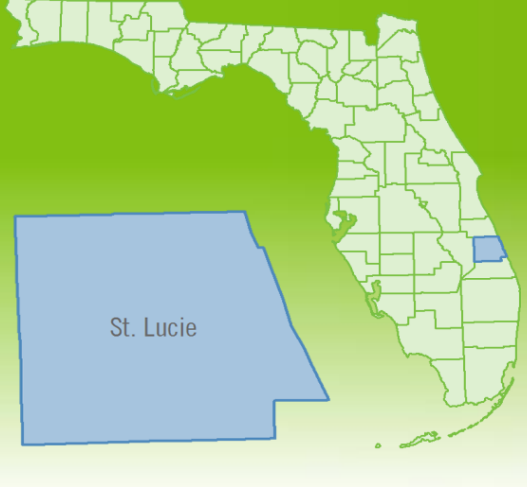
| | January 2021 | January 2020 | Percent Change Year-over-Year |
|--|-----------------|----------------|-------------------------------|
| Closed Sales | 423 | 347 | 21.9% |
| Paid in Cash | 113 | 92 | 22.8% |
| Median Sale Price | \$270,000 | \$230,000 | 17.4% |
| Average Sale Price | \$291,783 | \$249,754 | 16.8% |
| Dollar Volume | \$123.4 Million | \$86.7 Million | 42.4% |
| Med. Pct. of Orig. List Price Received | 99.0% | 96.9% | 2.2% |
| Median Time to Contract | 15 Days | 45 Days | -66.7% |
| Median Time to Sale | 61 Days | 85 Days | -28.2% |
| New Pending Sales | 640 | 584 | 9.6% |
| New Listings | 692 | 832 | -16.8% |
| Pending Inventory | 1,340 | 810 | 65.4% |
| Inventory (Active Listings) | 988 | 1,929 | -48.8% |
| Months Supply of Inventory | 1.8 | 3.9 | -53.8% |



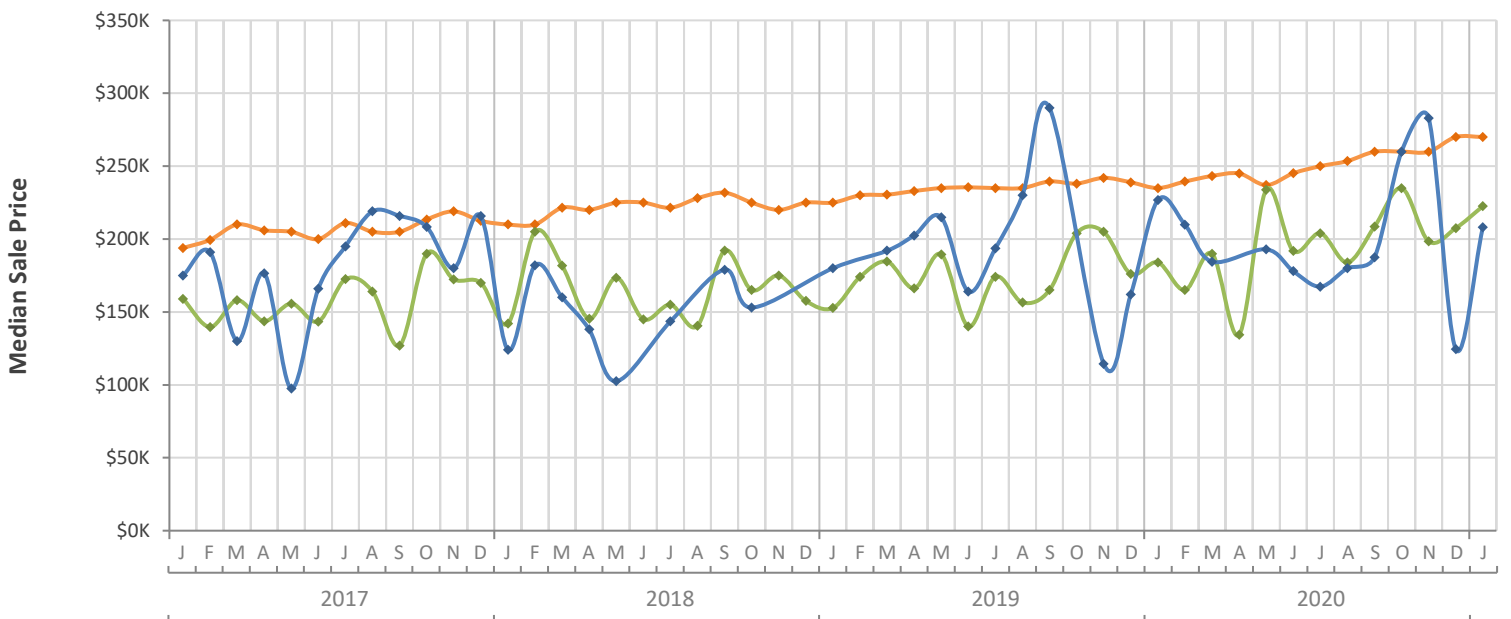
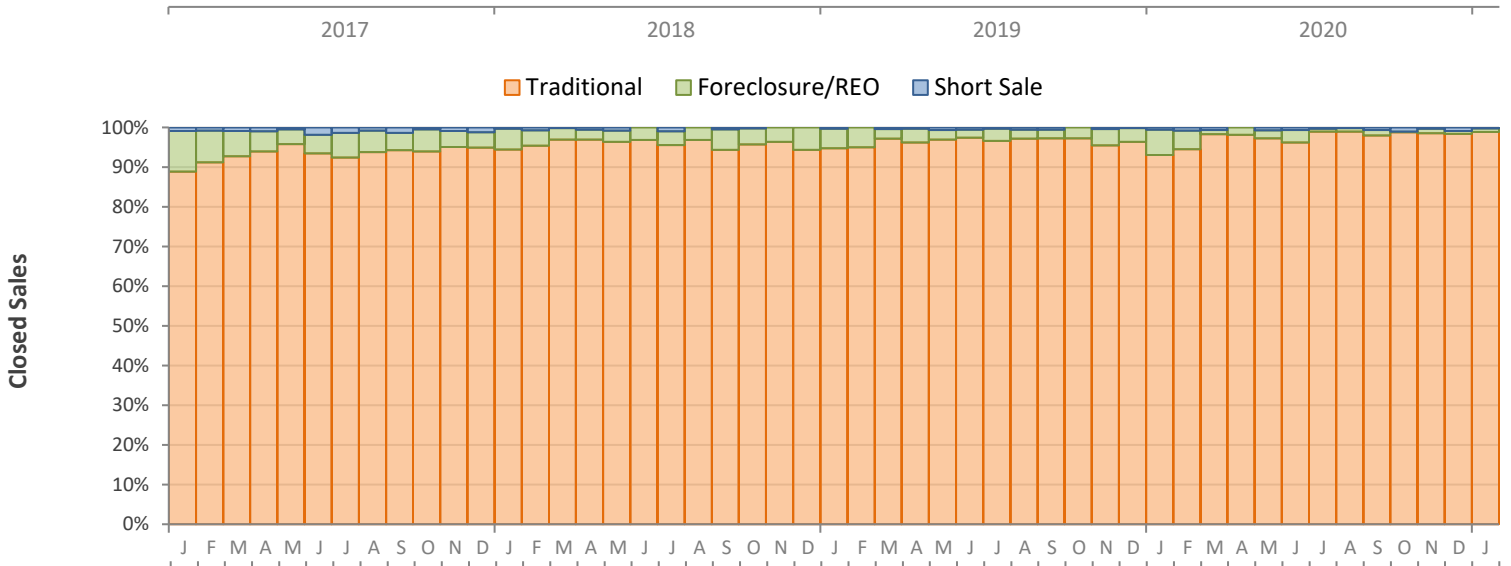
Monthly Distressed Market - January 2021

Single Family Homes

St. Lucie County



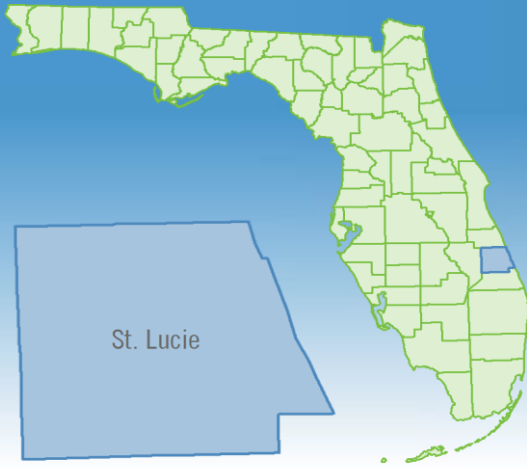
| | | January 2021 | January 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional | Closed Sales | 418 | 323 | 29.4% |
| | Median Sale Price | \$270,000 | \$235,000 | 14.9% |
| Foreclosure/REO | Closed Sales | 4 | 22 | -81.8% |
| | Median Sale Price | \$222,500 | \$184,025 | 20.9% |
| Short Sale | Closed Sales | 1 | 2 | -50.0% |
| | Median Sale Price | \$208,050 | \$226,750 | -8.2% |



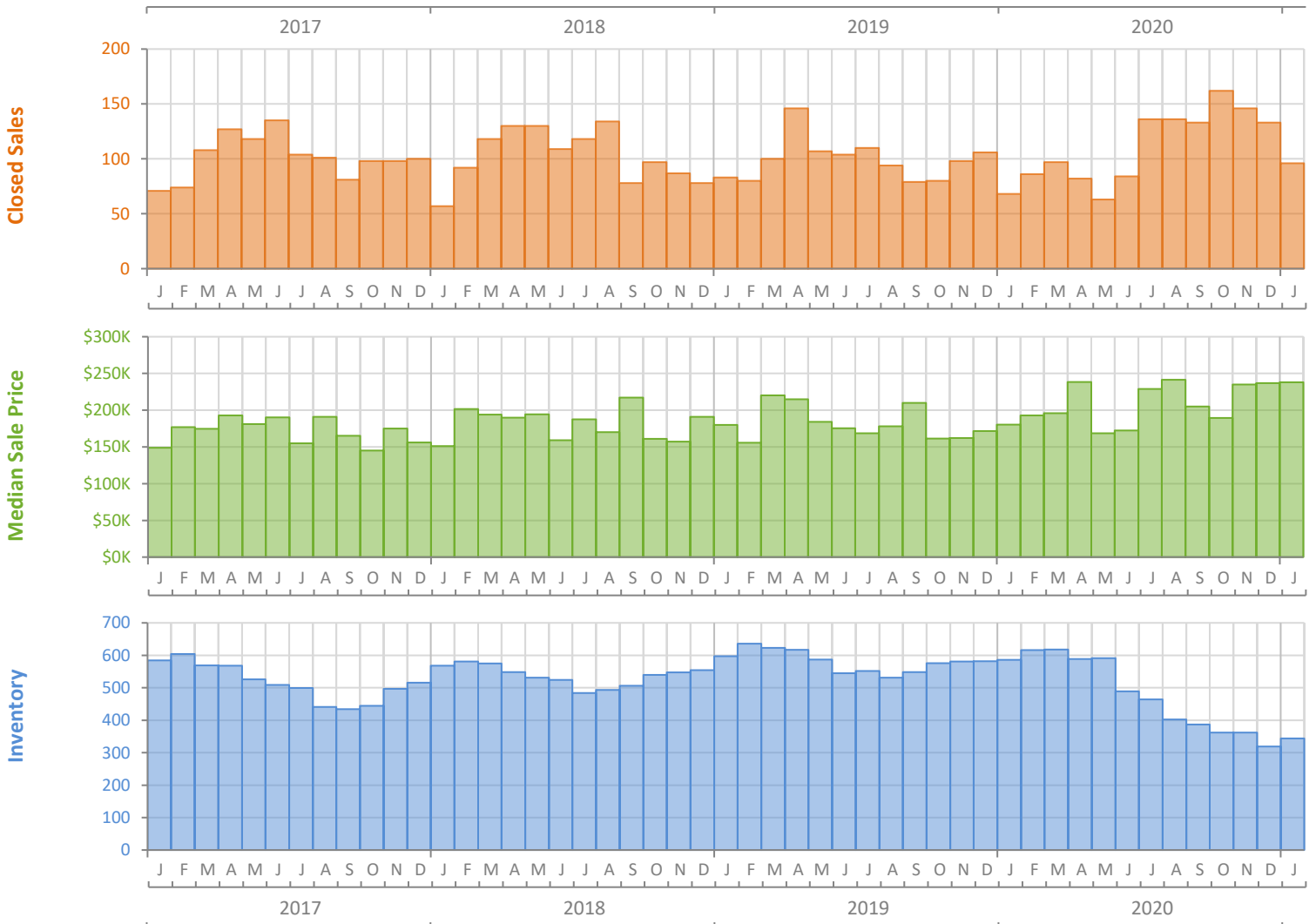
Monthly Market Summary - January 2021

Townhouses and Condos

St. Lucie County



| | January 2021 | January 2020 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 96 | 68 | 41.2% |
| Paid in Cash | 40 | 40 | 0.0% |
| Median Sale Price | \$237,950 | \$180,500 | 31.8% |
| Average Sale Price | \$255,285 | \$246,361 | 3.6% |
| Dollar Volume | \$24.5 Million | \$16.8 Million | 46.3% |
| Med. Pct. of Orig. List Price Received | 96.4% | 93.1% | 3.5% |
| Median Time to Contract | 31 Days | 58 Days | -46.6% |
| Median Time to Sale | 79 Days | 82 Days | -3.7% |
| New Pending Sales | 145 | 122 | 18.9% |
| New Listings | 185 | 159 | 16.4% |
| Pending Inventory | 223 | 140 | 59.3% |
| Inventory (Active Listings) | 344 | 586 | -41.3% |
| Months Supply of Inventory | 3.0 | 6.0 | -50.0% |



Monthly Distressed Market - January 2021

Townhouses and Condos

St. Lucie County



| | | January 2021 | January 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional | Closed Sales | 95 | 66 | 43.9% |
| | Median Sale Price | \$241,000 | \$180,500 | 33.5% |
| Foreclosure/REO | Closed Sales | 1 | 2 | -50.0% |
| | Median Sale Price | \$95,000 | \$150,298 | -36.8% |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

