Quarterly Market Summary - Q1 2022 Single-Family Homes Martin County





| | Q1 2022 | Q1 2021 | Percent Change Year-over-Year |
|--|-----------------|-----------------|----------------------------------|
| Closed Sales | 508 | 678 | -25.1% |
| Paid in Cash | 239 | 296 | -19.3% |
| Median Sale Price | \$526,350 | \$452,500 | 16.3% |
| Average Sale Price | \$920,927 | \$775,728 | 18.7% |
| Dollar Volume | \$467.8 Million | \$525.9 Million | -11.0% |
| Med. Pct. of Orig. List Price Received | 100.0% | 96.9% | 3.2% |
| Median Time to Contract | 11 Days | 26 Days | -57.7% |
| Median Time to Sale | 51 Days | 72 Days | -29.2% |
| New Pending Sales | 609 | 893 | -31.8% |
| New Listings | 702 | 832 | -15.6% |
| Pending Inventory | 290 | 572 | -49.3% |
| Inventory (Active Listings) | 223 | 340 | -34.4% |
| Months Supply of Inventory | 1.0 | 1.5 | -33.3% |

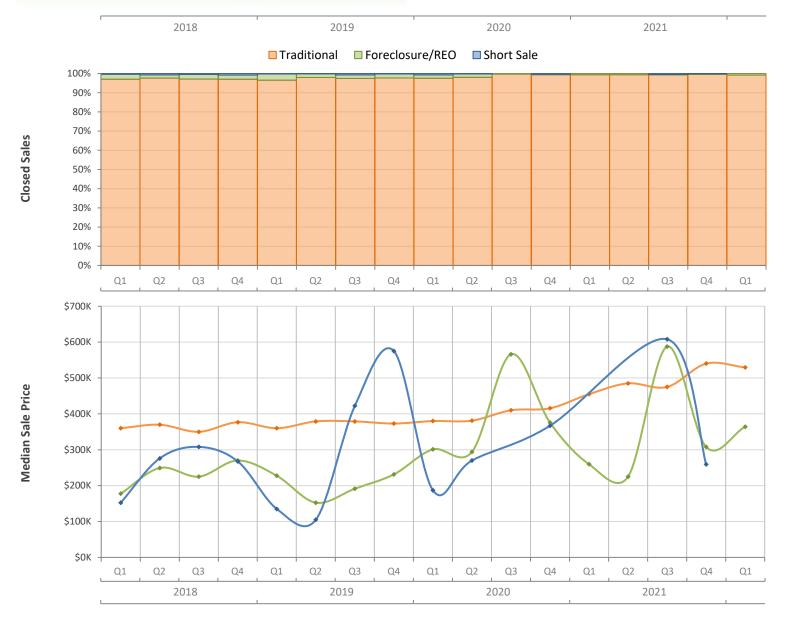


Quarterly Distressed Market - Q1 2022 Single-Family Homes Martin County





| | | Q1 2022 | Q1 2021 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|----------------------------------|
| Traditional | Closed Sales | 504 | 674 | -25.2% |
| | Median Sale Price | \$529,400 | \$455,000 | 16.4% |
| Foreclosure/REO | Closed Sales | 4 | 4 | 0.0% |
| | Median Sale Price | \$364,046 | \$259,555 | 40.3% |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |



Quarterly Market Summary - Q1 2022 Townhouses and Condos Martin County





| | Q1 2022 | Q1 2021 | Percent Change Year-over-Year |
|--|----------------|----------------|----------------------------------|
| Closed Sales | 278 | 309 | -10.0% |
| Paid in Cash | 196 | 186 | 5.4% |
| Median Sale Price | \$257,000 | \$208,750 | 23.1% |
| Average Sale Price | \$347,246 | \$280,826 | 23.7% |
| Dollar Volume | \$96.5 Million | \$86.8 Million | 11.2% |
| Med. Pct. of Orig. List Price Received | 100.0% | 95.6% | 4.6% |
| Median Time to Contract | 8 Days | 39 Days | -79.5% |
| Median Time to Sale | 44 Days | 81 Days | -45.7% |
| New Pending Sales | 356 | 472 | -24.6% |
| New Listings | 414 | 414 | 0.0% |
| Pending Inventory | 206 | 306 | -32.7% |
| Inventory (Active Listings) | 117 | 211 | -44.5% |
| Months Supply of Inventory | 1.0 | 2.0 | -50.0% |



Quarterly Distressed Market - Q1 2022 Townhouses and Condos Martin County





| | | Q1 2022 | Q1 2021 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|----------------------------------|
| Traditional | Closed Sales | 278 | 308 | -9.7% |
| | Median Sale Price | \$257,000 | \$209,000 | 23.0% |
| Foreclosure/REO | Closed Sales | 0 | 1 | -100.0% |
| | Median Sale Price | (No Sales) | \$120,444 | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

