

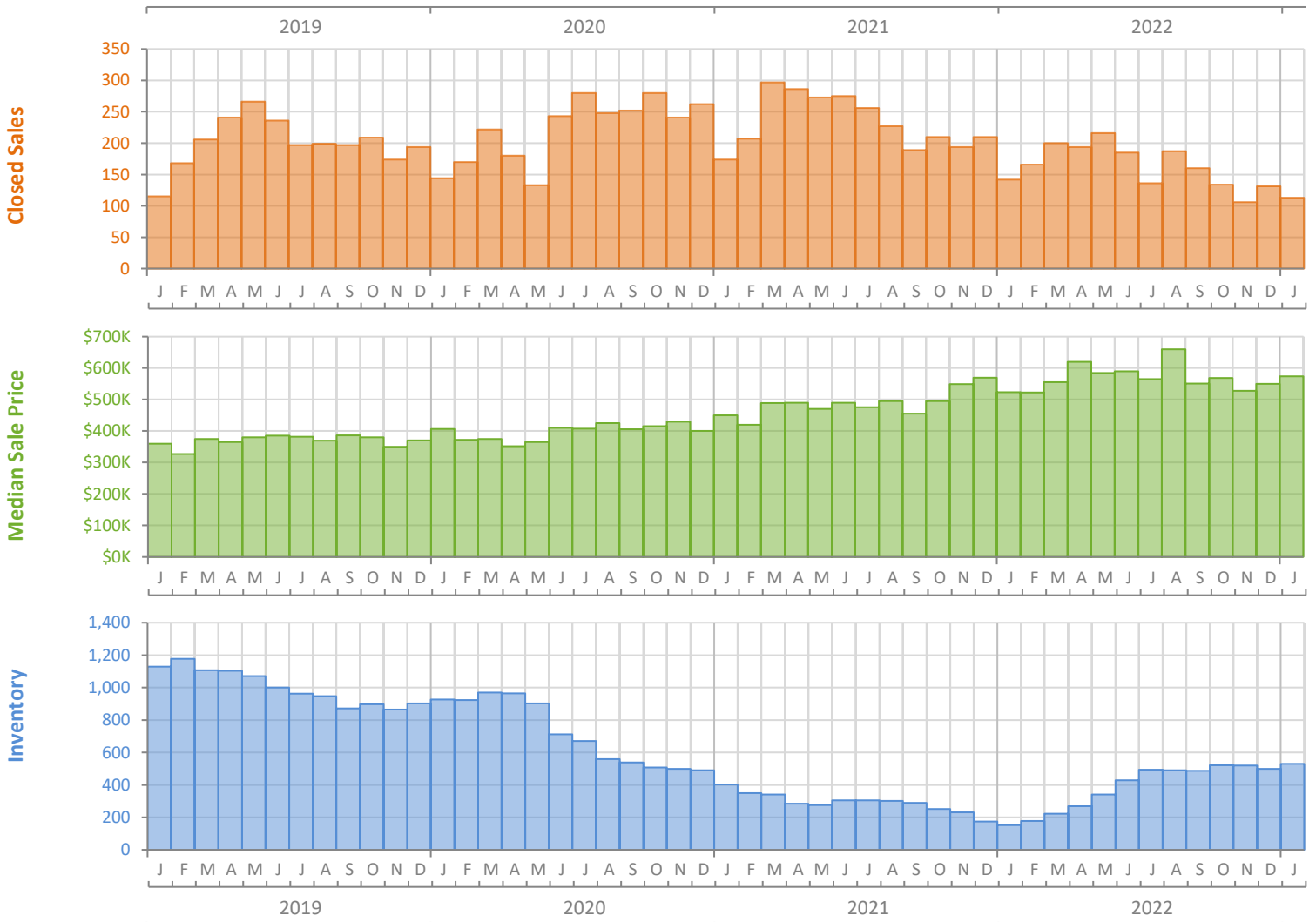
Monthly Market Summary - January 2023

Single-Family Homes

Martin County



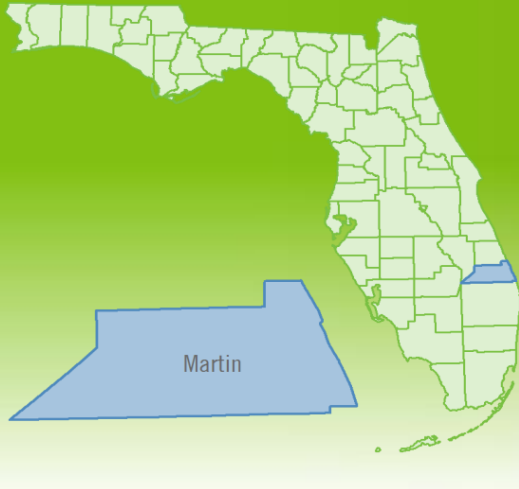
| | January 2023 | January 2022 | Percent Change Year-over-Year |
|--|----------------|-----------------|-------------------------------|
| Closed Sales | 113 | 142 | -20.4% |
| Paid in Cash | 56 | 77 | -27.3% |
| Median Sale Price | \$574,000 | \$523,175 | 9.7% |
| Average Sale Price | \$654,988 | \$1,034,061 | -36.7% |
| Dollar Volume | \$74.0 Million | \$146.8 Million | -49.6% |
| Med. Pct. of Orig. List Price Received | 94.1% | 98.4% | -4.4% |
| Median Time to Contract | 37 Days | 13 Days | 184.6% |
| Median Time to Sale | 82 Days | 55 Days | 49.1% |
| New Pending Sales | 178 | 211 | -15.6% |
| New Listings | 226 | 212 | 6.6% |
| Pending Inventory | 218 | 277 | -21.3% |
| Inventory (Active Listings) | 530 | 152 | 248.7% |
| Months Supply of Inventory | 3.3 | 0.7 | 371.4% |



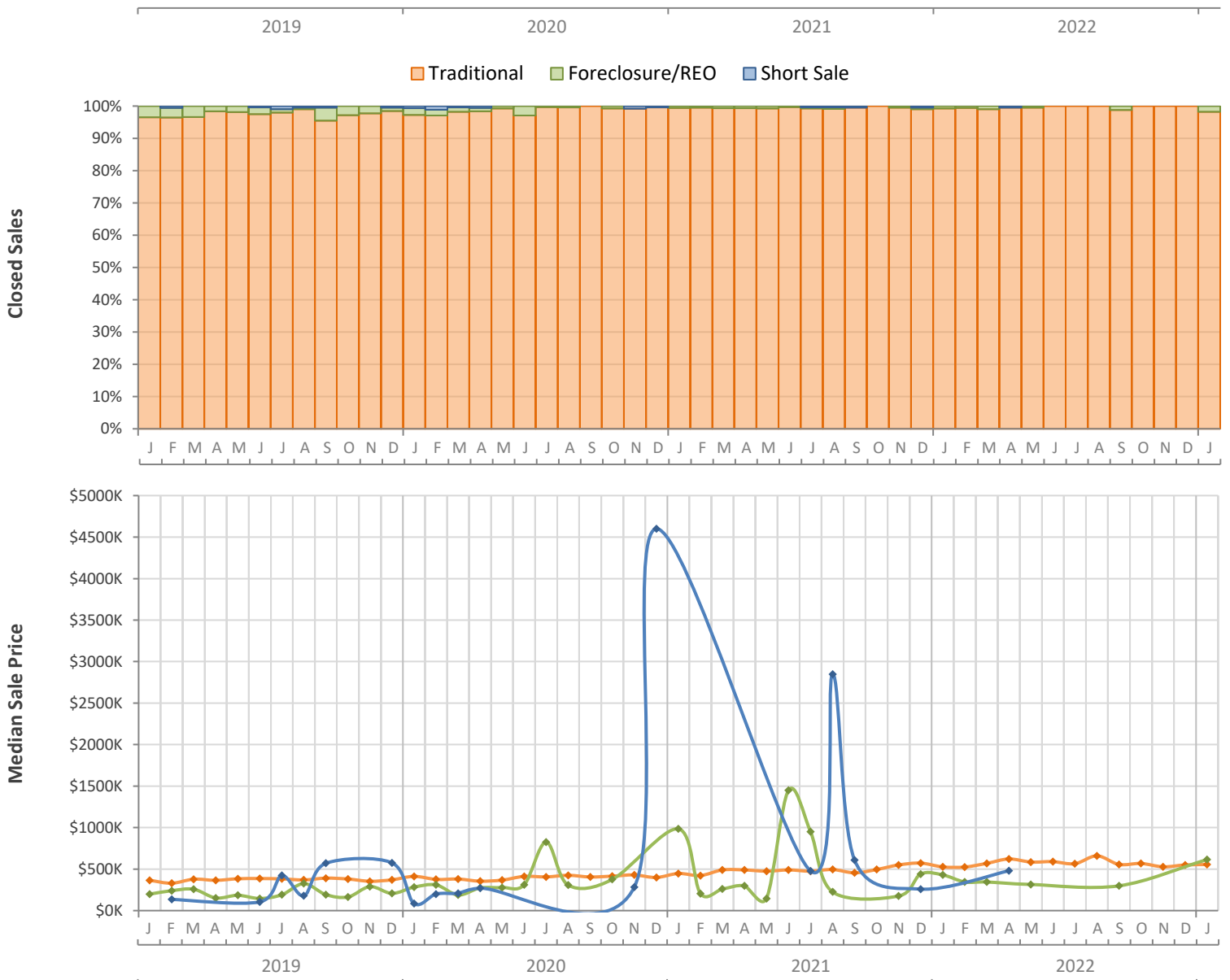
Monthly Distressed Market - January 2023

Single-Family Homes

Martin County



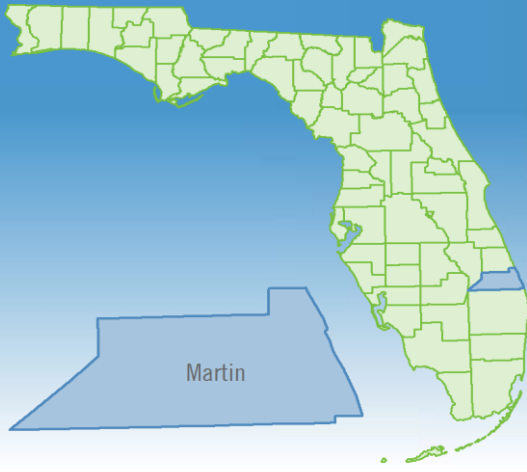
| | | January 2023 | January 2022 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional | Closed Sales | 111 | 141 | -21.3% |
| | Median Sale Price | \$555,000 | \$526,350 | 5.4% |
| Foreclosure/REO | Closed Sales | 2 | 1 | 100.0% |
| | Median Sale Price | \$615,000 | \$430,000 | 43.0% |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |



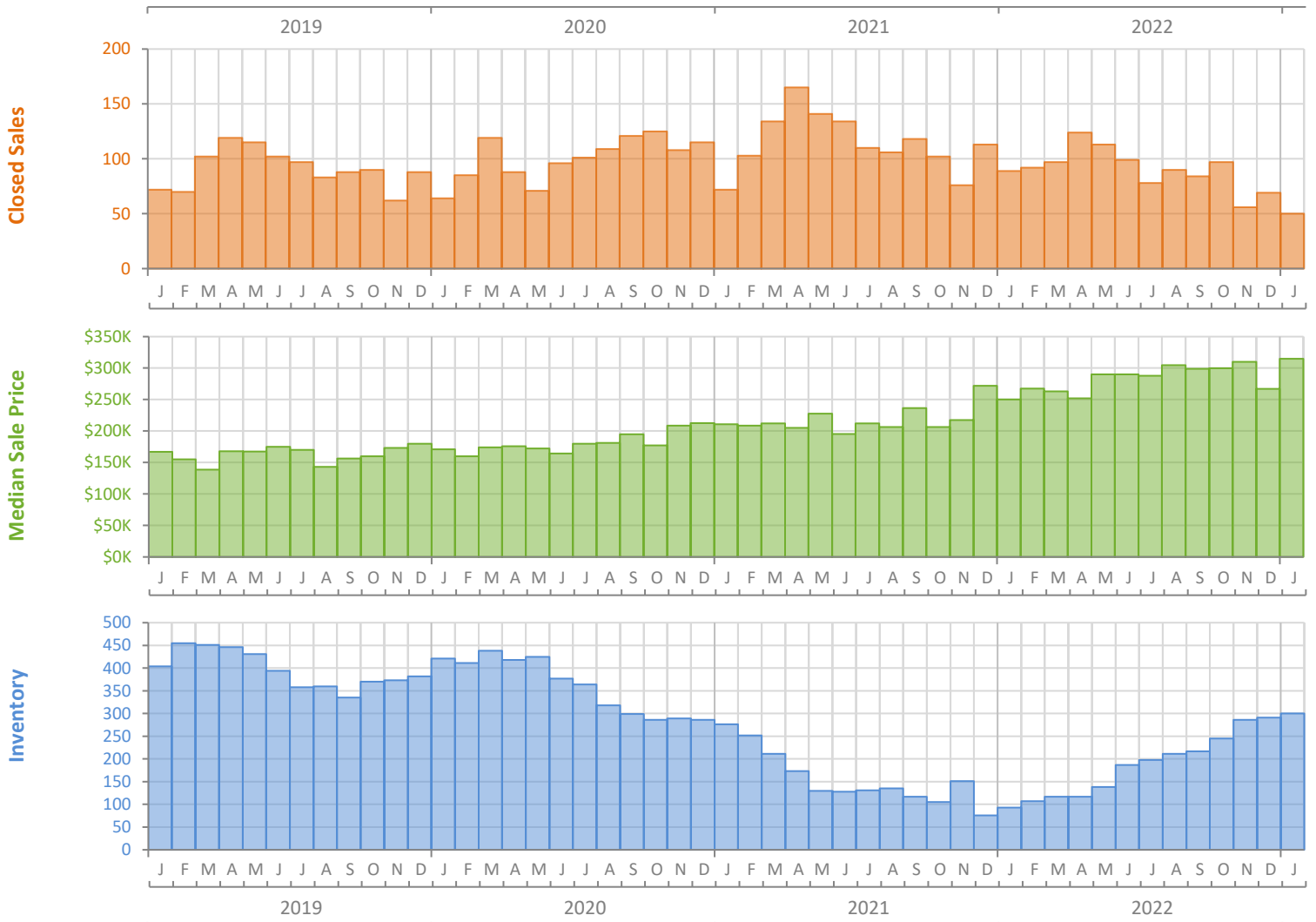
Monthly Market Summary - January 2023

Townhouses and Condos

Martin County



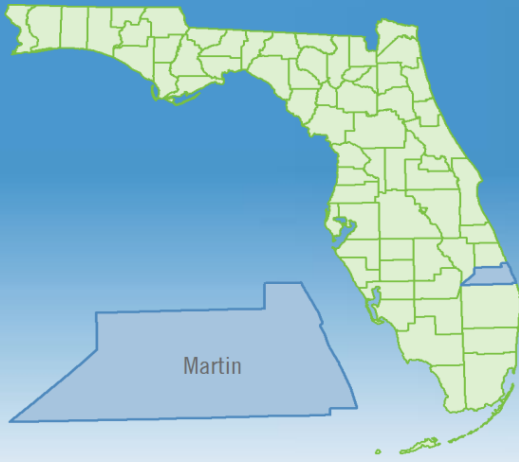
| | January 2023 | January 2022 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 50 | 89 | -43.8% |
| Paid in Cash | 30 | 58 | -48.3% |
| Median Sale Price | \$315,000 | \$250,000 | 26.0% |
| Average Sale Price | \$395,032 | \$365,047 | 8.2% |
| Dollar Volume | \$19.8 Million | \$32.5 Million | -39.2% |
| Med. Pct. of Orig. List Price Received | 93.8% | 100.0% | -6.2% |
| Median Time to Contract | 53 Days | 10 Days | 430.0% |
| Median Time to Sale | 86 Days | 49 Days | 75.5% |
| New Pending Sales | 115 | 107 | 7.5% |
| New Listings | 143 | 125 | 14.4% |
| Pending Inventory | 152 | 157 | -3.2% |
| Inventory (Active Listings) | 300 | 93 | 222.6% |
| Months Supply of Inventory | 3.4 | 0.8 | 325.0% |



Monthly Distressed Market - January 2023

Townhouses and Condos

Martin County



| | | January 2023 | January 2022 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional | Closed Sales | 50 | 89 | -43.8% |
| | Median Sale Price | \$315,000 | \$250,000 | 26.0% |
| Foreclosure/REO | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

