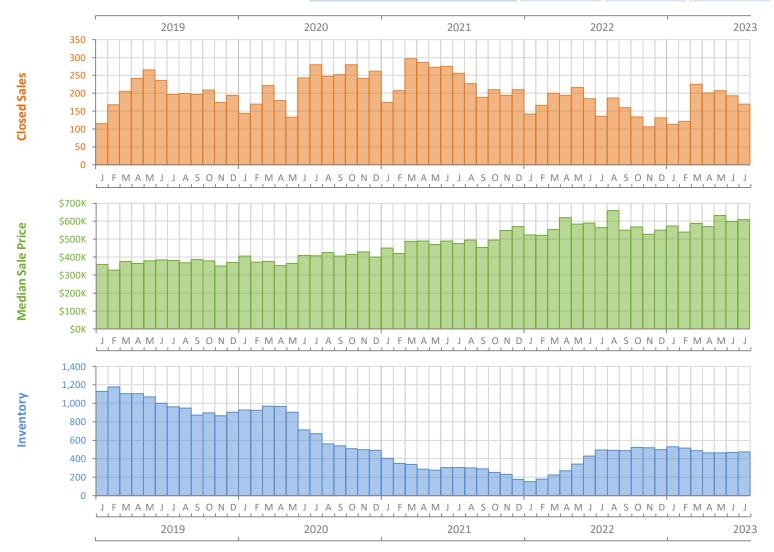
## Monthly Market Summary - July 2023 Single-Family Homes Martin County





|  | July 2023       | July 2022       | Percent Change<br>Year-over-Year |
|--|-----------------|-----------------|----------------------------------|
| Closed Sales                           | 170             | 136             | 25.0%                            |
| Paid in Cash                           | 79              | 63              | 25.4%                            |
| Median Sale Price                      | \$610,000       | \$565,000       | 8.0%                             |
| Average Sale Price                     | \$1,168,765     | \$811,762       | 44.0%                            |
| Dollar Volume                          | \$198.7 Million | \$110.4 Million | 80.0%                            |
| Med. Pct. of Orig. List Price Received | 96.4%           | 97.5%           | -1.1%                            |
| Median Time to Contract                | 22 Days         | 14 Days         | 57.1%                            |
| Median Time to Sale                    | 65 Days         | 54 Days         | 20.4%                            |
| New Pending Sales                      | 161             | 172             | -6.4%                            |
| New Listings                           | 203             | 263             | -22.8%                           |
| Pending Inventory                      | 228             | 251             | -9.2%                            |
| Inventory (Active Listings)            | 473             | 493             | -4.1%                            |
| Months Supply of Inventory             | 2.9             | 2.6             | 11.5%                            |

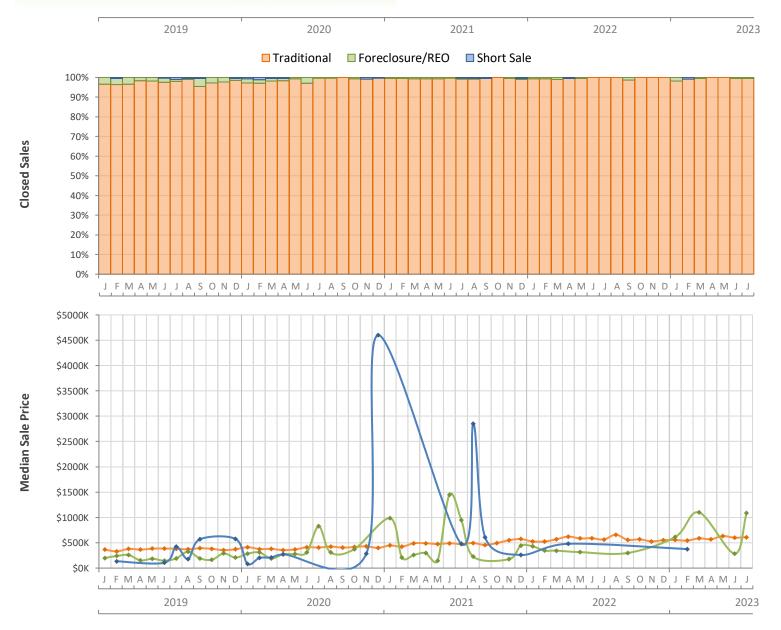


## Monthly Distressed Market - July 2023 Single-Family Homes Martin County





|                 |                   | July 2023   | July 2022  | Percent Change<br>Year-over-Year |
|-----------------|-------------------|-------------|------------|----------------------------------|
| Traditional     | Closed Sales      | 169         | 136        | 24.3%                            |
|                 | Median Sale Price | \$610,000   | \$565,000  | 8.0%                             |
| Foreclosure/REO | Closed Sales      | 1           | 0          | N/A                              |
|                 | Median Sale Price | \$1,084,125 | (No Sales) | N/A                              |
| Short Sale      | Closed Sales      | 0           | 0          | N/A                              |
|                 | Median Sale Price | (No Sales)  | (No Sales) | N/A                              |

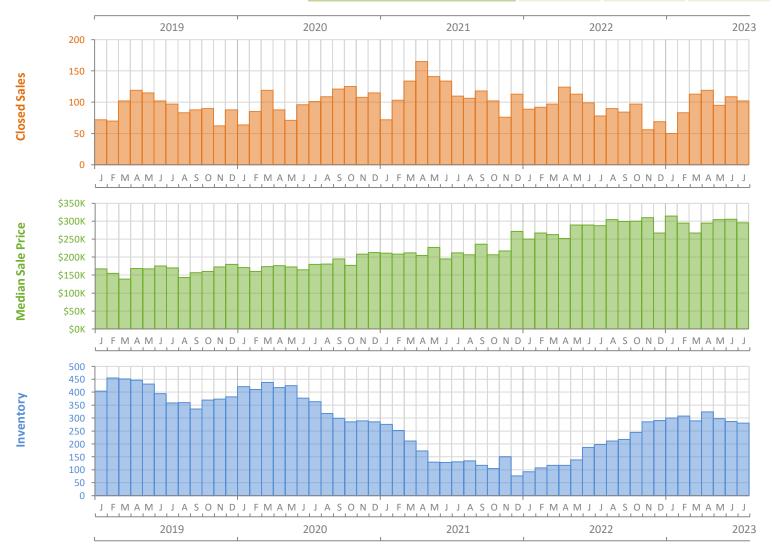


## Monthly Market Summary - July 2023 Townhouses and Condos Martin County





|  | July 2023      | July 2022      | Percent Change<br>Year-over-Year |
|--|----------------|----------------|----------------------------------|
| Closed Sales                           | 102            | 78             | 30.8%                            |
| Paid in Cash                           | 46             | 52             | -11.5%                           |
| Median Sale Price                      | \$296,250      | \$288,000      | 2.9%                             |
| Average Sale Price                     | \$425,949      | \$299,794      | 42.1%                            |
| Dollar Volume                          | \$43.4 Million | \$23.4 Million | 85.8%                            |
| Med. Pct. of Orig. List Price Received | 94.1%          | 100.0%         | -5.9%                            |
| Median Time to Contract                | 60 Days        | 11 Days        | 445.5%                           |
| Median Time to Sale                    | 101 Days       | 54 Days        | 87.0%                            |
| New Pending Sales                      | 95             | 93             | 2.2%                             |
| New Listings                           | 93             | 117            | -20.5%                           |
| Pending Inventory                      | 163            | 161            | 1.2%                             |
| Inventory (Active Listings)            | 280            | 198            | 41.4%                            |
| Months Supply of Inventory             | 3.1            | 2.0            | 55.0%                            |



## Monthly Distressed Market - July 2023 Townhouses and Condos Martin County





|                 |                   | July 2023  | July 2022  | Percent Change<br>Year-over-Year |
|-----------------|-------------------|------------|------------|----------------------------------|
| Traditional     | Closed Sales      | 102        | 78         | 30.8%                            |
|                 | Median Sale Price | \$296,250  | \$288,000  | 2.9%                             |
| Foreclosure/REO | Closed Sales      | 0          | 0          | N/A                              |
|                 | Median Sale Price | (No Sales) | (No Sales) | N/A                              |
| Short Sale      | Closed Sales      | 0          | 0          | N/A                              |
|                 | Median Sale Price | (No Sales) | (No Sales) | N/A                              |

