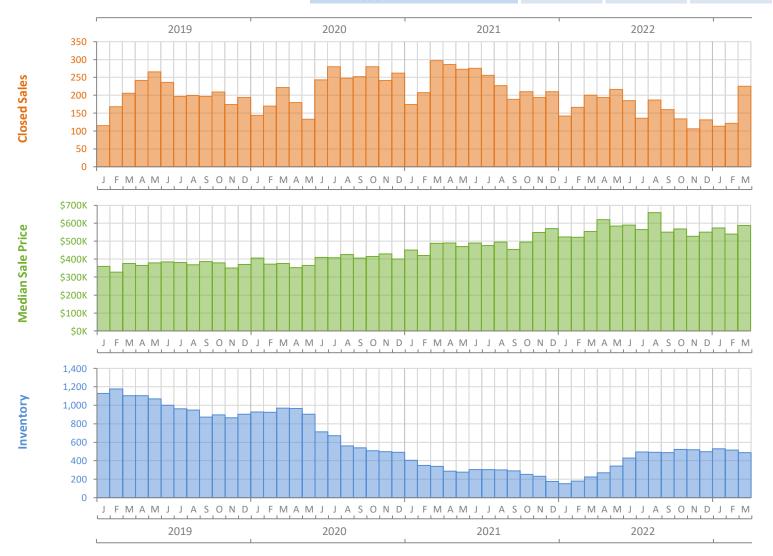
Monthly Market Summary - March 2023 Single-Family Homes Martin County





	March 2023	March 2022	Percent Change Year-over-Year
Closed Sales	225	200	12.5%
Paid in Cash	117	105	11.4%
Median Sale Price	\$589,000	\$555,000	6.1%
Average Sale Price	\$962,714	\$764,243	26.0%
Dollar Volume	\$216.6 Million	\$152.8 Million	41.7%
Med. Pct. of Orig. List Price Received	94.9%	100.0%	-5.1%
Median Time to Contract	37 Days	9 Days	311.1%
Median Time to Sale	78 Days	49 Days	59.2%
New Pending Sales	231	202	14.4%
New Listings	238	262	-9.2%
Pending Inventory	292	290	0.7%
Inventory (Active Listings)	489	223	119.3%
Months Supply of Inventory	3.1	1.0	210.0%

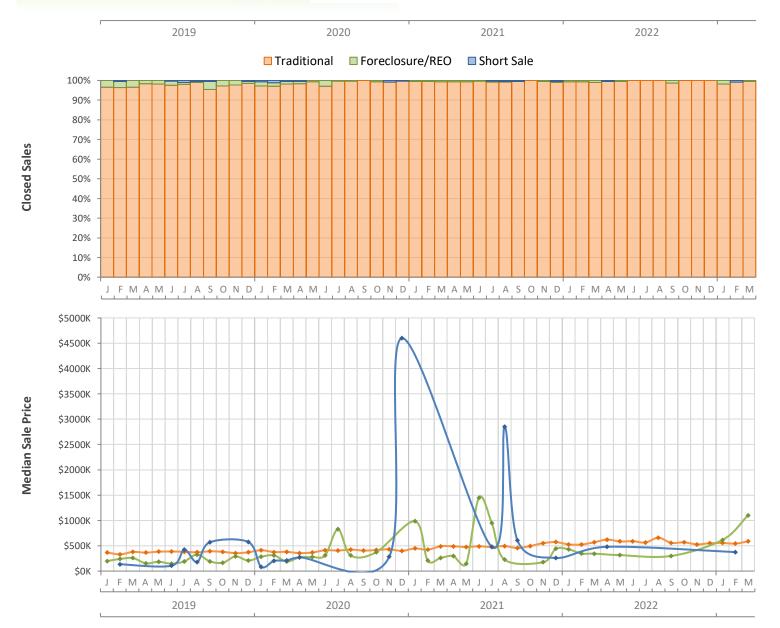


Monthly Distressed Market - March 2023 Single-Family Homes Martin County





		March 2023	March 2022	Percent Change Year-over-Year
Traditional	Closed Sales	224	198	13.1%
	Median Sale Price	\$587,000	\$569,000	3.2%
Foreclosure/REO	Closed Sales	1	2	-50.0%
	Median Sale Price	\$1,100,000	\$344,546	219.3%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

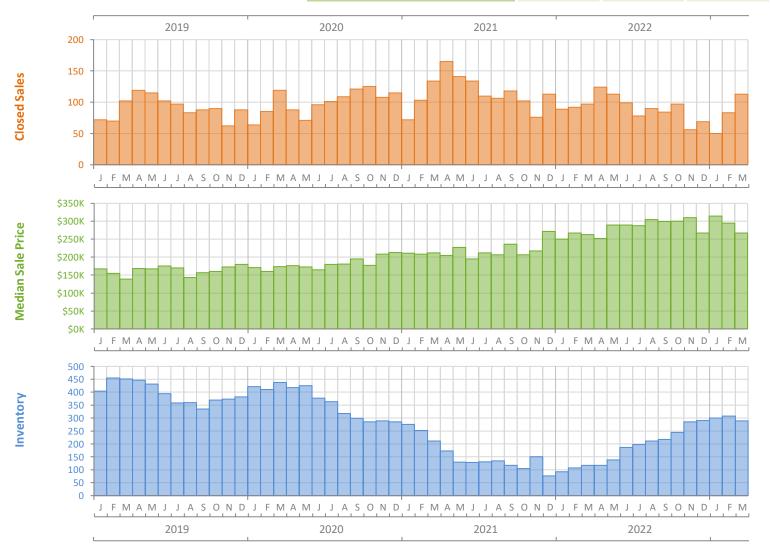


Monthly Market Summary - March 2023 Townhouses and Condos Martin County





	March 2023	March 2022	Percent Change Year-over-Year
Closed Sales	113	97	16.5%
Paid in Cash	68	71	-4.2%
Median Sale Price	\$267,000	\$263,000	1.5%
Average Sale Price	\$320,060	\$328,487	-2.6%
Dollar Volume	\$36.2 Million	\$31.9 Million	13.5%
Med. Pct. of Orig. List Price Received	95.3%	100.0%	-4.7%
Median Time to Contract	31 Days	6 Days	416.7%
Median Time to Sale	66 Days	42 Days	57.1%
New Pending Sales	145	138	5.1%
New Listings	157	159	-1.3%
Pending Inventory	195	206	-5.3%
Inventory (Active Listings)	289	117	147.0%
Months Supply of Inventory	3.3	1.0	230.0%



Monthly Distressed Market - March 2023 Townhouses and Condos Martin County





		March 2023	March 2022	Percent Change Year-over-Year
Traditional	Closed Sales	113	97	16.5%
	Median Sale Price	\$267,000	\$263,000	1.5%
Foreclosure/REO	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2019 2020 2021 2022 Traditional ■ Foreclosure/REO ■ Short Sale 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% A S O N D J F M A M J J A S O N D \$800K \$700K \$600K Median Sale Price \$500K \$400K \$300K \$200K \$100K \$0K ASONDJFMAMJ J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M 2019 2020 2021 2022