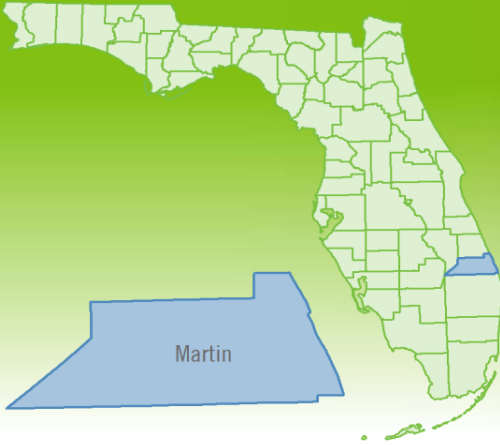


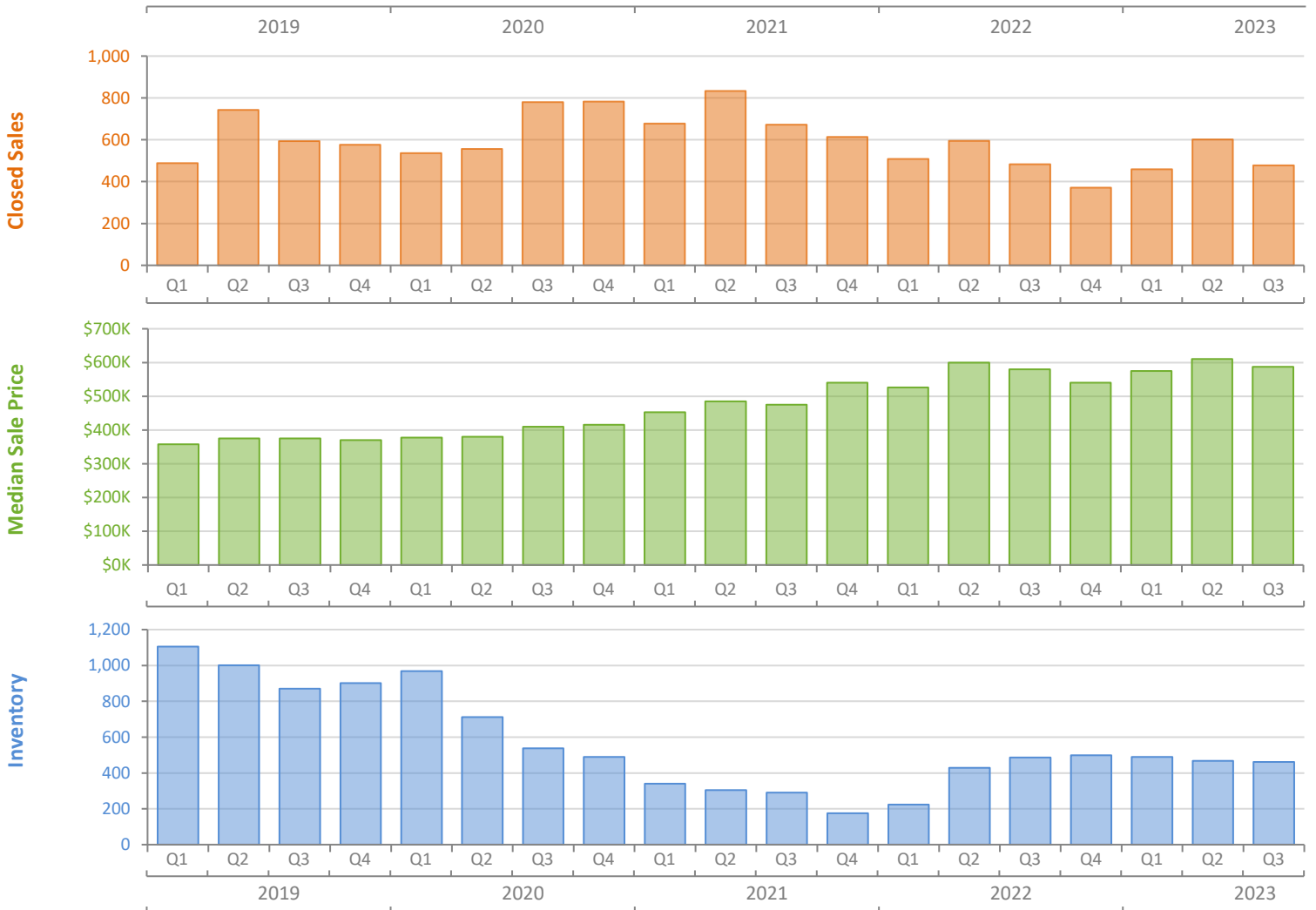
Quarterly Market Summary - Q3 2023

Single-Family Homes

Martin County



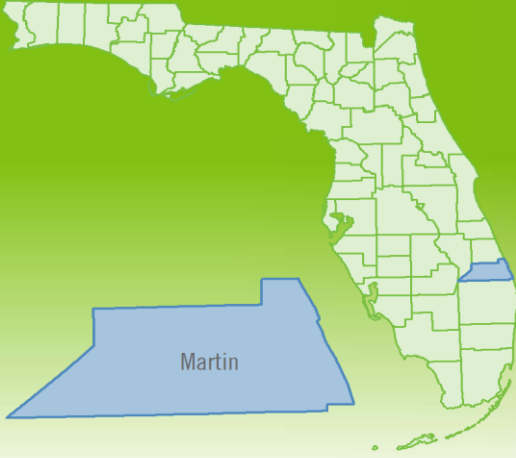
| | Q3 2023 | Q3 2022 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 478 | 483 | -1.0% |
| Paid in Cash | 213 | 214 | -0.5% |
| Median Sale Price | \$587,500 | \$580,000 | 1.3% |
| Average Sale Price | \$900,465 | \$808,426 | 11.4% |
| Dollar Volume | \$430.4 Million | \$390.5 Million | 10.2% |
| Med. Pct. of Orig. List Price Received | 95.9% | 96.2% | -0.3% |
| Median Time to Contract | 25 Days | 18 Days | 38.9% |
| Median Time to Sale | 68 Days | 59 Days | 15.3% |
| New Pending Sales | 486 | 495 | -1.8% |
| New Listings | 584 | 665 | -12.2% |
| Pending Inventory | 235 | 199 | 18.1% |
| Inventory (Active Listings) | 461 | 486 | -5.1% |
| Months Supply of Inventory | 2.9 | 2.7 | 7.4% |



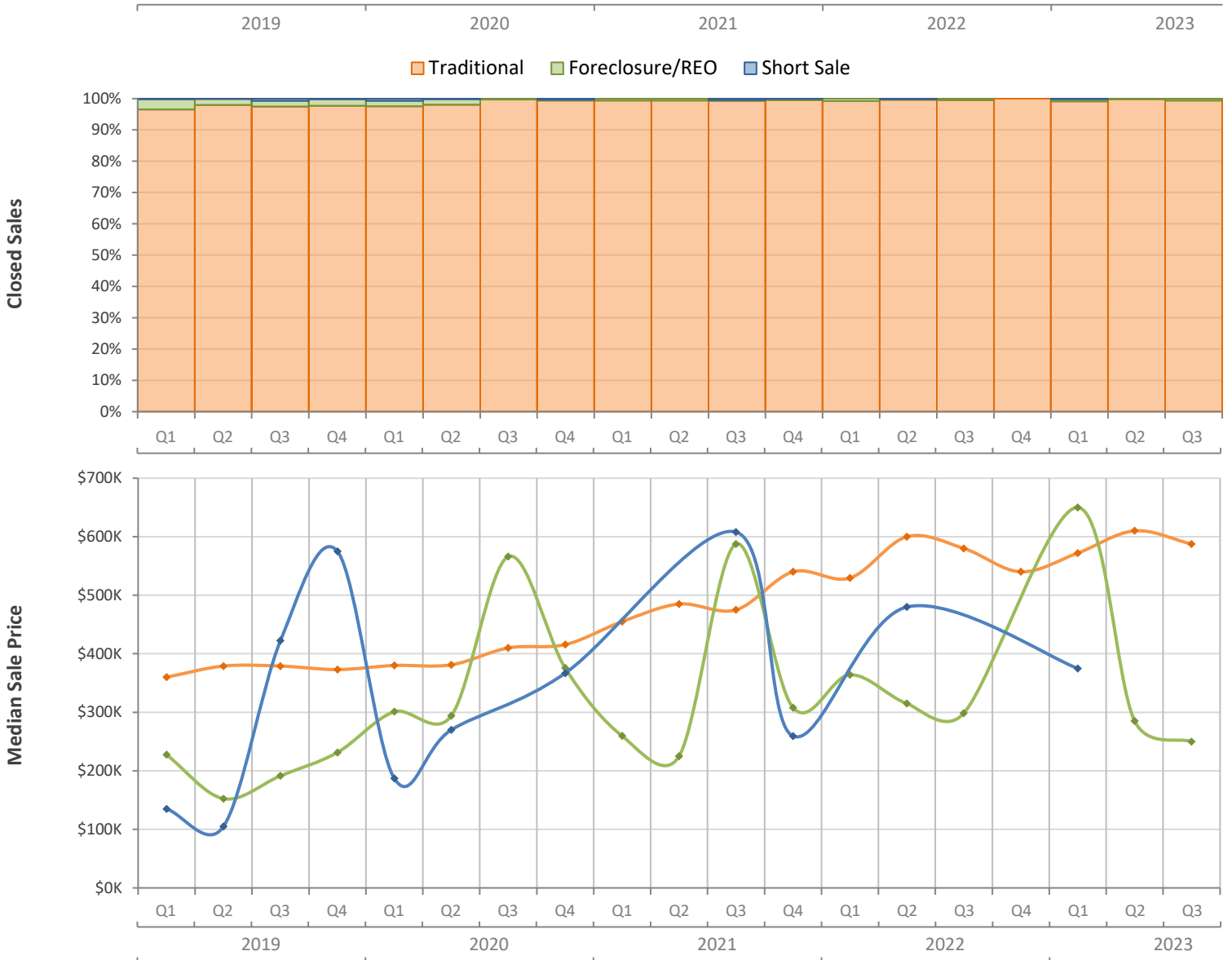
Quarterly Distressed Market - Q3 2023

Single-Family Homes

Martin County



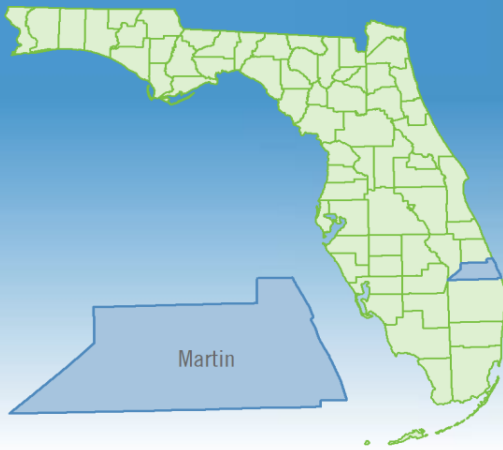
| | | Q3 2023 | Q3 2022 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|-------------------------------|
| Traditional | Closed Sales | 475 | 481 | -1.2% |
| | Median Sale Price | \$587,500 | \$580,000 | 1.3% |
| Foreclosure/REO | Closed Sales | 3 | 2 | 50.0% |
| | Median Sale Price | \$250,000 | \$298,500 | -16.2% |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |



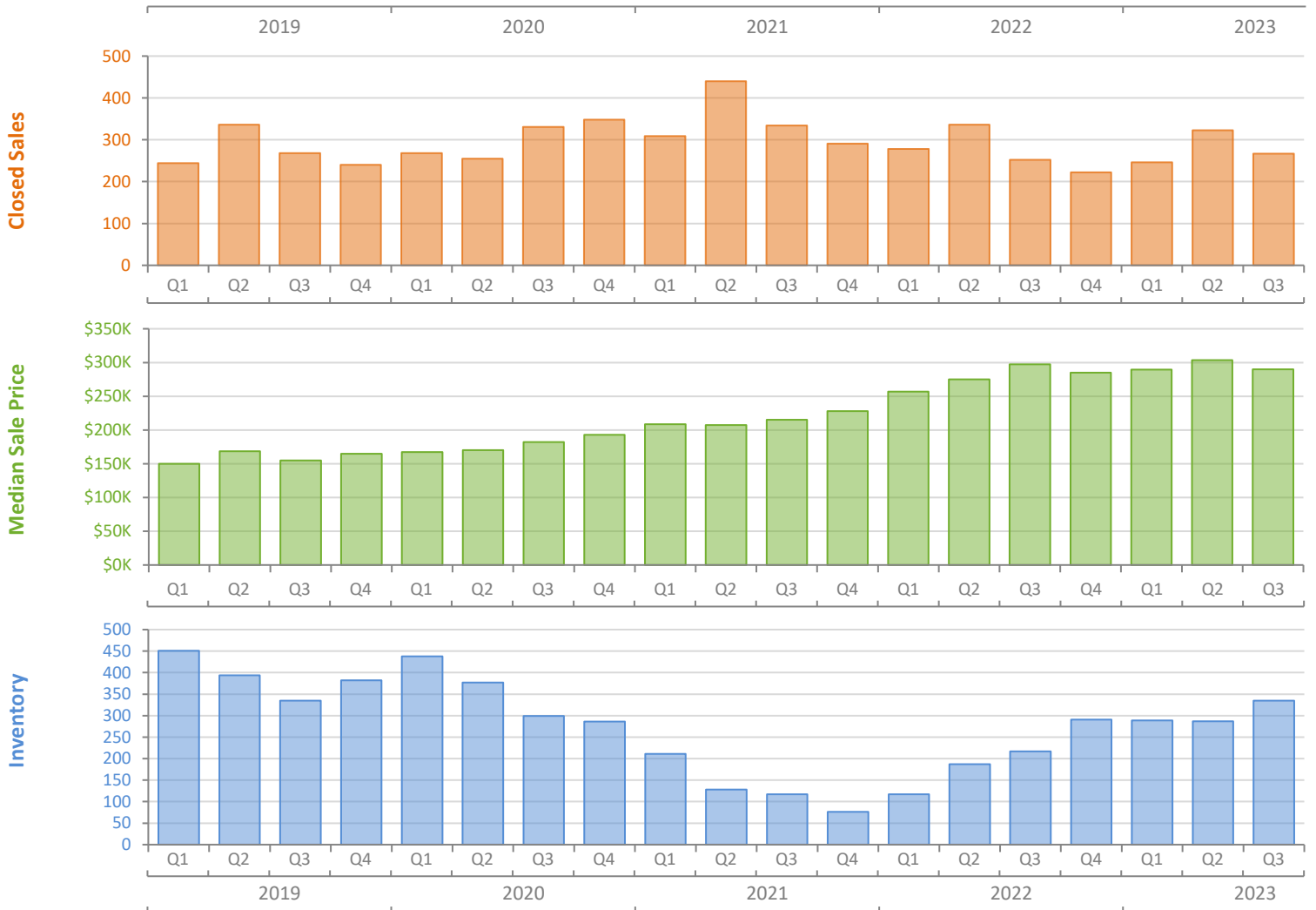
Quarterly Market Summary - Q3 2023

Townhouses and Condos

Martin County



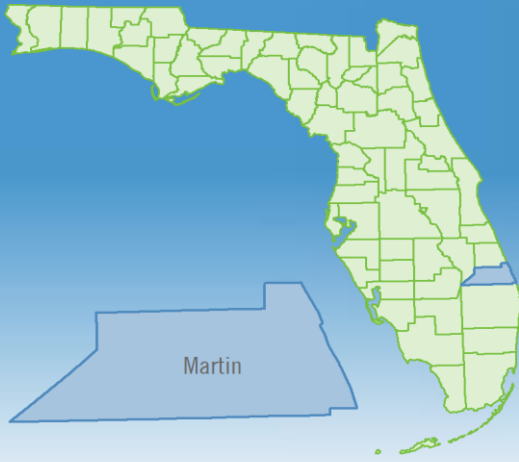
| | Q3 2023 | Q3 2022 | Percent Change Year-over-Year |
|--|-----------------|----------------|-------------------------------|
| Closed Sales | 267 | 252 | 6.0% |
| Paid in Cash | 151 | 148 | 2.0% |
| Median Sale Price | \$290,000 | \$297,500 | -2.5% |
| Average Sale Price | \$375,391 | \$322,426 | 16.4% |
| Dollar Volume | \$100.2 Million | \$81.3 Million | 23.4% |
| Med. Pct. of Orig. List Price Received | 94.6% | 98.5% | -4.0% |
| Median Time to Contract | 46 Days | 14 Days | 228.6% |
| Median Time to Sale | 83 Days | 55 Days | 50.9% |
| New Pending Sales | 248 | 274 | -9.5% |
| New Listings | 334 | 331 | 0.9% |
| Pending Inventory | 127 | 154 | -17.5% |
| Inventory (Active Listings) | 335 | 217 | 54.4% |
| Months Supply of Inventory | 3.8 | 2.3 | 65.2% |



Quarterly Distressed Market - Q3 2023

Townhouses and Condos

Martin County



| | | Q3 2023 | Q3 2022 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|-------------------------------|
| Traditional | Closed Sales | 267 | 252 | 6.0% |
| | Median Sale Price | \$290,000 | \$297,500 | -2.5% |
| Foreclosure/REO | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

