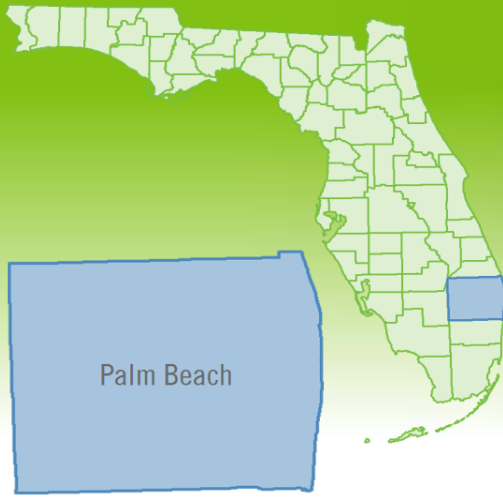


Quarterly Market Summary - Q3 2023

Single-Family Homes

Palm Beach County



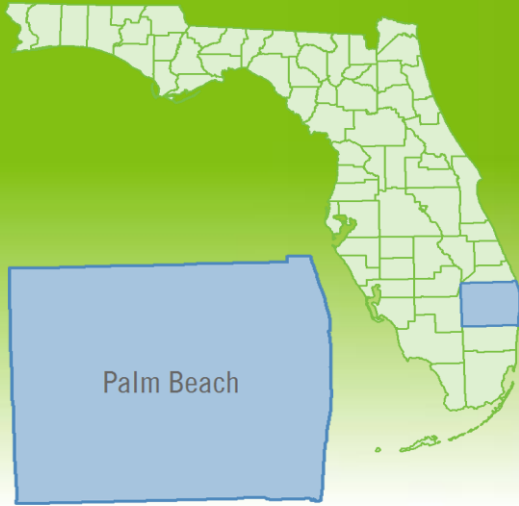
| | Q3 2023 | Q3 2022 | Percent Change Year-over-Year |
|--|---------------|---------------|-------------------------------|
| Closed Sales | 3,515 | 3,652 | -3.8% |
| Paid in Cash | 1,522 | 1,547 | -1.6% |
| Median Sale Price | \$600,000 | \$580,000 | 3.4% |
| Average Sale Price | \$973,074 | \$899,933 | 8.1% |
| Dollar Volume | \$3.4 Billion | \$3.3 Billion | 4.1% |
| Med. Pct. of Orig. List Price Received | 96.0% | 96.8% | -0.8% |
| Median Time to Contract | 25 Days | 18 Days | 38.9% |
| Median Time to Sale | 69 Days | 61 Days | 13.1% |
| New Pending Sales | 3,573 | 3,616 | -1.2% |
| New Listings | 4,596 | 5,251 | -12.5% |
| Pending Inventory | 1,667 | 1,740 | -4.2% |
| Inventory (Active Listings) | 3,765 | 3,977 | -5.3% |
| Months Supply of Inventory | 3.3 | 2.9 | 13.8% |



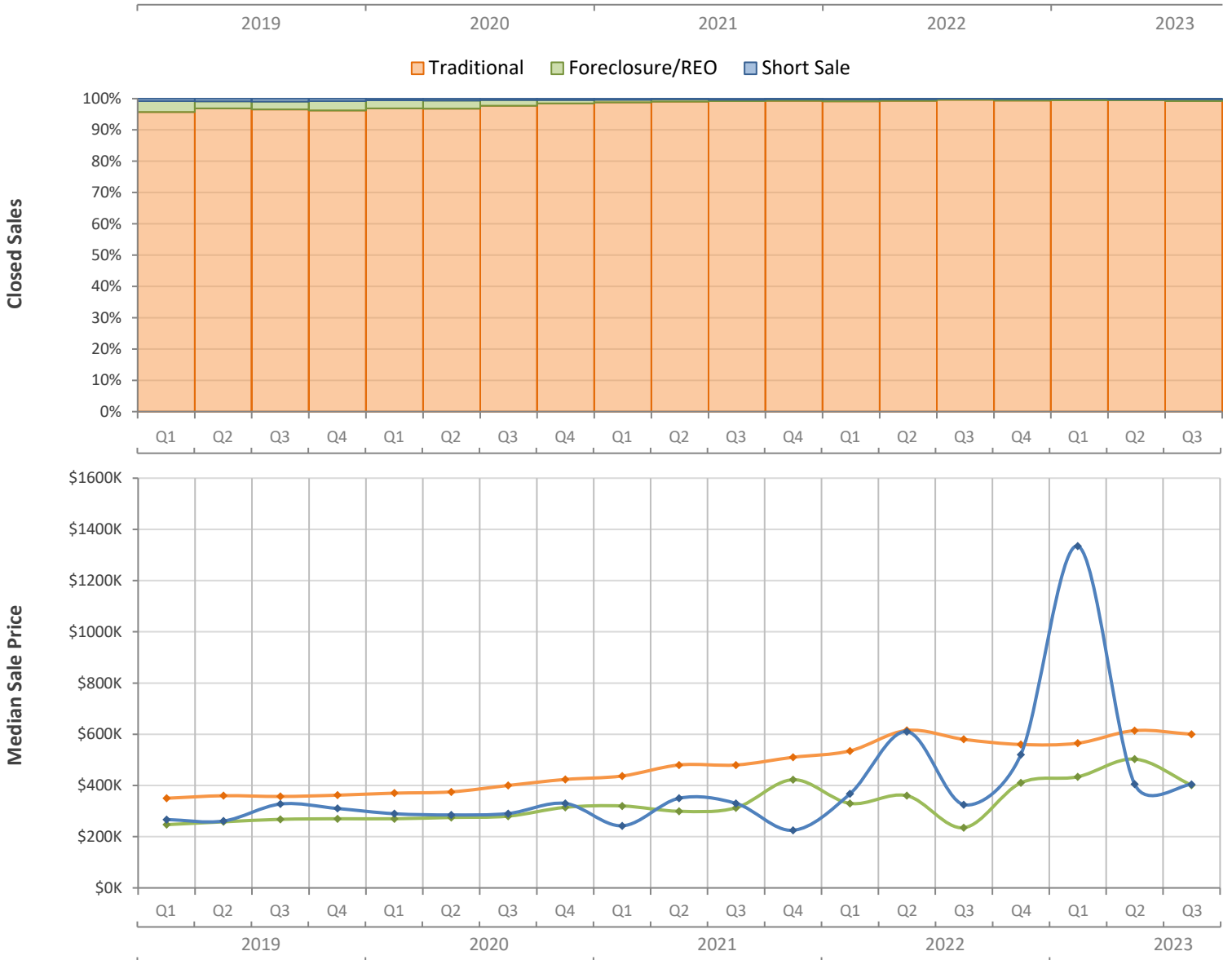
Quarterly Distressed Market - Q3 2023

Single-Family Homes

Palm Beach County



| | | Q3 2023 | Q3 2022 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 3,486 | 3,639 | -4.2% |
| | Median Sale Price | \$600,000 | \$580,000 | 3.4% |
| Foreclosure/REO | Closed Sales | 22 | 12 | 83.3% |
| | Median Sale Price | \$400,875 | \$235,000 | 70.6% |
| Short Sale | Closed Sales | 7 | 1 | 600.0% |
| | Median Sale Price | \$404,250 | \$325,000 | 24.4% |



Quarterly Market Summary - Q3 2023

Townhouses and Condos

Palm Beach County



| | Q3 2023 | Q3 2022 | Percent Change Year-over-Year |
|--|---------------|---------------|-------------------------------|
| Closed Sales | 2,937 | 2,989 | -1.7% |
| Paid in Cash | 1,667 | 1,724 | -3.3% |
| Median Sale Price | \$309,000 | \$290,000 | 6.6% |
| Average Sale Price | \$462,499 | \$400,471 | 15.5% |
| Dollar Volume | \$1.4 Billion | \$1.2 Billion | 13.5% |
| Med. Pct. of Orig. List Price Received | 95.5% | 97.6% | -2.2% |
| Median Time to Contract | 32 Days | 16 Days | 100.0% |
| Median Time to Sale | 76 Days | 57 Days | 33.3% |
| New Pending Sales | 2,977 | 3,081 | -3.4% |
| New Listings | 4,013 | 4,059 | -1.1% |
| Pending Inventory | 1,461 | 1,591 | -8.2% |
| Inventory (Active Listings) | 3,763 | 2,806 | 34.1% |
| Months Supply of Inventory | 3.8 | 2.2 | 72.7% |



Quarterly Distressed Market - Q3 2023

Townhouses and Condos

Palm Beach County



| | | Q3 2023 | Q3 2022 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 2,921 | 2,966 | -1.5% |
| | Median Sale Price | \$310,000 | \$290,000 | 6.9% |
| Foreclosure/REO | Closed Sales | 13 | 21 | -38.1% |
| | Median Sale Price | \$167,100 | \$185,000 | -9.7% |
| Short Sale | Closed Sales | 3 | 2 | 50.0% |
| | Median Sale Price | \$190,000 | \$152,000 | 25.0% |

