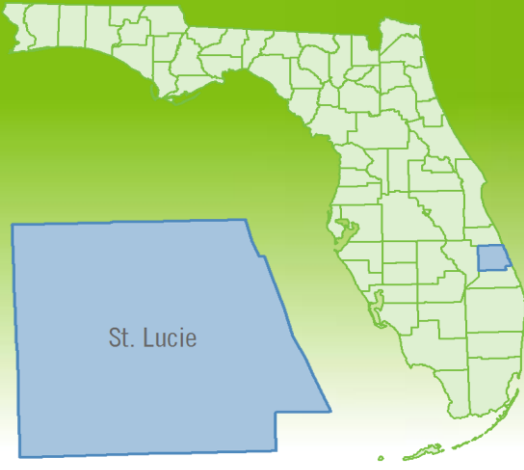


# Yearly Market Summary - 2023

## Single-Family Homes

### St. Lucie County



	2023	2022	Percent Change Year-over-Year
Closed Sales	5,682	6,569	-13.5%
Paid in Cash	1,514	1,761	-14.0%
Median Sale Price	\$388,258	\$380,000	2.2%
Average Sale Price	\$415,979	\$408,639	1.8%
Dollar Volume	\$2.4 Billion	\$2.7 Billion	-11.9%
Med. Pct. of Orig. List Price Received	96.9%	100.0%	-3.1%
Median Time to Contract	35 Days	14 Days	150.0%
Median Time to Sale	80 Days	61 Days	31.1%
New Pending Sales	6,243	6,914	-9.7%
New Listings	7,192	8,770	-18.0%
Pending Inventory	541	650	-16.8%
Inventory (Active Listings)	1,719	1,692	1.6%
Months Supply of Inventory	3.6	3.1	16.1%

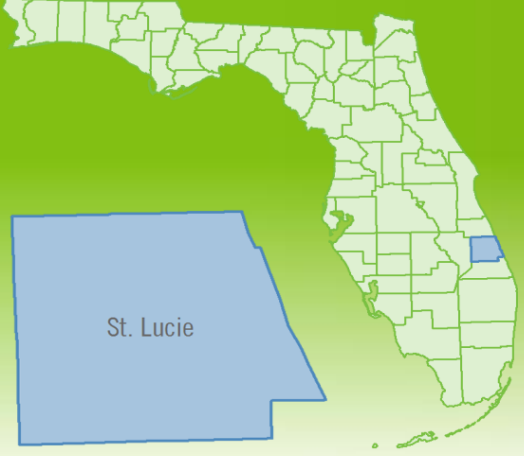


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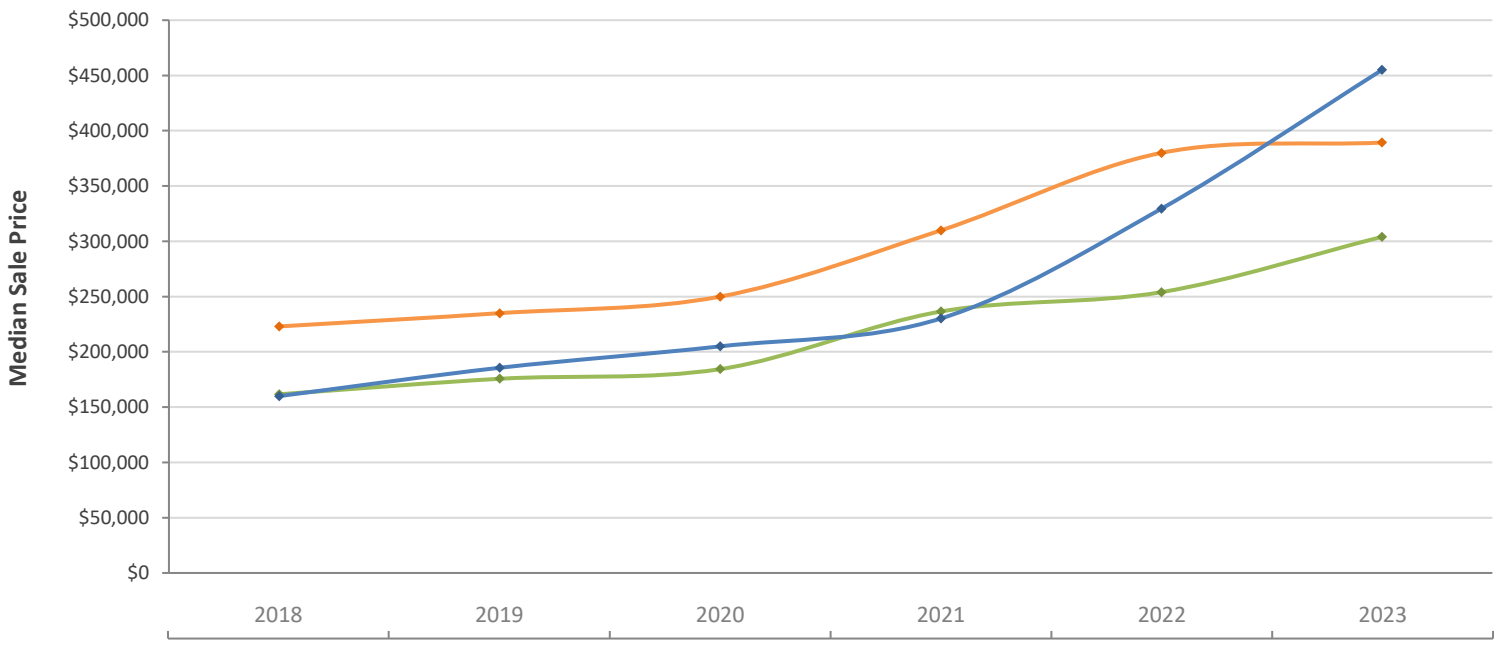
# Yearly Distressed Market - 2023

## Single-Family Homes

### St. Lucie County



		2023	2022	Percent Change Year-over-Year
Traditional	Closed Sales	5,643	6,536	-13.7%
	Median Sale Price	\$389,303	\$380,000	2.4%
Foreclosure/REO	Closed Sales	36	27	33.3%
	Median Sale Price	\$304,000	\$254,000	19.7%
Short Sale	Closed Sales	3	6	-50.0%
	Median Sale Price	\$455,000	\$329,500	38.1%

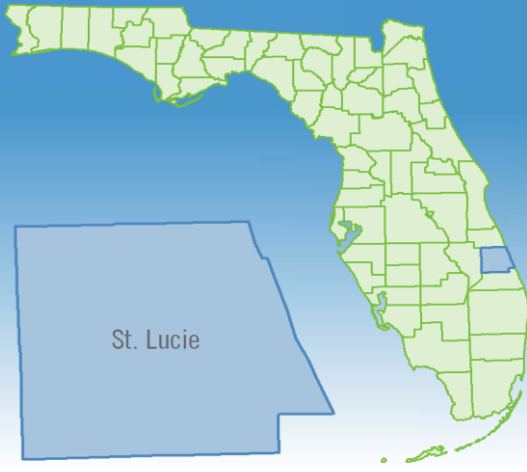


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# Yearly Market Summary - 2023

## Townhouses and Condos

### St. Lucie County



	2023	2022	Percent Change Year-over-Year
Closed Sales	1,039	1,161	-10.5%
Paid in Cash	574	624	-8.0%
Median Sale Price	\$305,000	\$280,000	8.9%
Average Sale Price	\$360,388	\$357,614	0.8%
Dollar Volume	\$374.4 Million	\$415.2 Million	-9.8%
Med. Pct. of Orig. List Price Received	95.1%	97.8%	-2.8%
Median Time to Contract	40 Days	16 Days	150.0%
Median Time to Sale	81 Days	54 Days	50.0%
New Pending Sales	1,147	1,211	-5.3%
New Listings	1,669	1,496	11.6%
Pending Inventory	87	96	-9.4%
Inventory (Active Listings)	556	291	91.1%
Months Supply of Inventory	6.4	3.0	113.3%

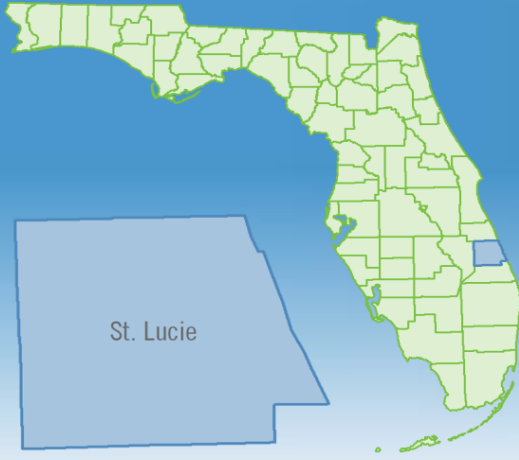


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# Yearly Distressed Market - 2023

## Townhouses and Condos

### St. Lucie County



		2023	2022	Percent Change Year-over-Year
Traditional	Closed Sales	1,036	1,156	-10.4%
	Median Sale Price	\$305,000	\$280,000	8.9%
Foreclosure/REO	Closed Sales	2	5	-60.0%
	Median Sale Price	\$127,500	\$229,000	-44.3%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$435,000	(No Sales)	N/A

