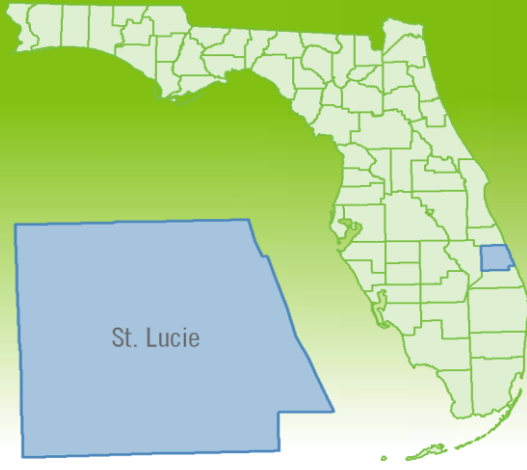


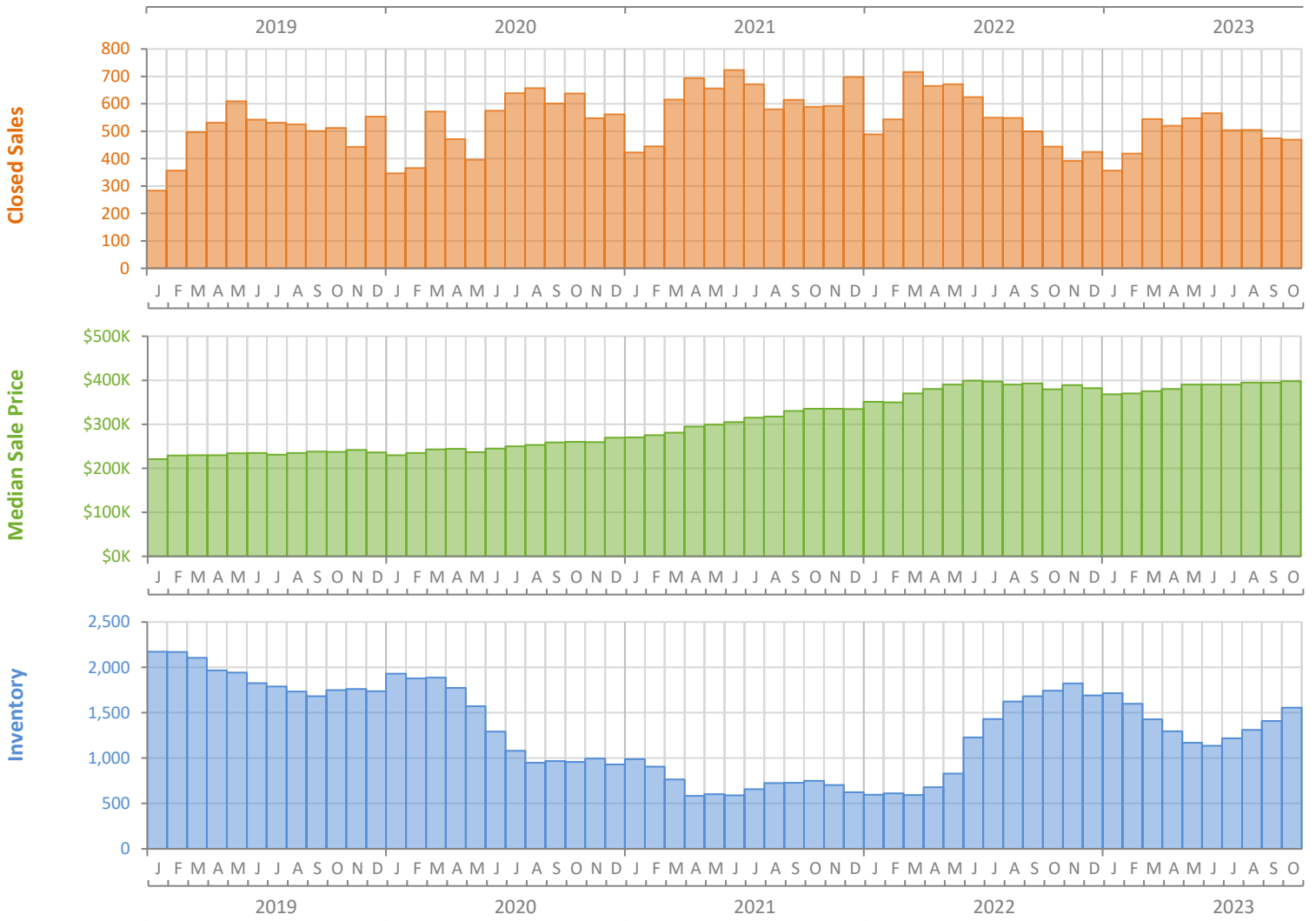
Monthly Market Summary - October 2023

Single-Family Homes

St. Lucie County



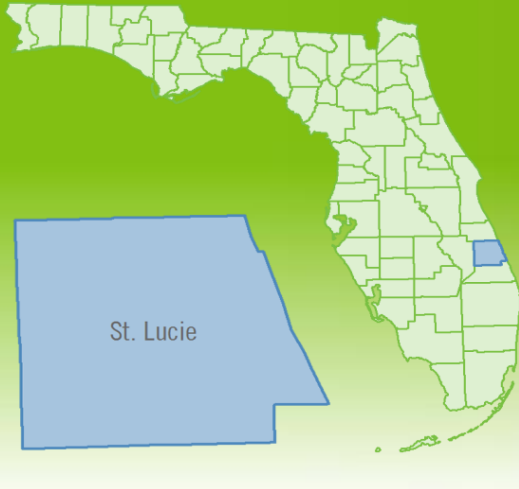
| | October 2023 | October 2022 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 469 | 444 | 5.6% |
| Paid in Cash | 143 | 112 | 27.7% |
| Median Sale Price | \$398,165 | \$379,450 | 4.9% |
| Average Sale Price | \$419,508 | \$386,791 | 8.5% |
| Dollar Volume | \$196.7 Million | \$171.7 Million | 14.6% |
| Med. Pct. of Orig. List Price Received | 97.5% | 97.1% | 0.4% |
| Median Time to Contract | 29 Days | 24 Days | 20.8% |
| Median Time to Sale | 69 Days | 68 Days | 1.5% |
| New Pending Sales | 440 | 468 | -6.0% |
| New Listings | 665 | 630 | 5.6% |
| Pending Inventory | 692 | 776 | -10.8% |
| Inventory (Active Listings) | 1,555 | 1,744 | -10.8% |
| Months Supply of Inventory | 3.3 | 3.0 | 10.0% |



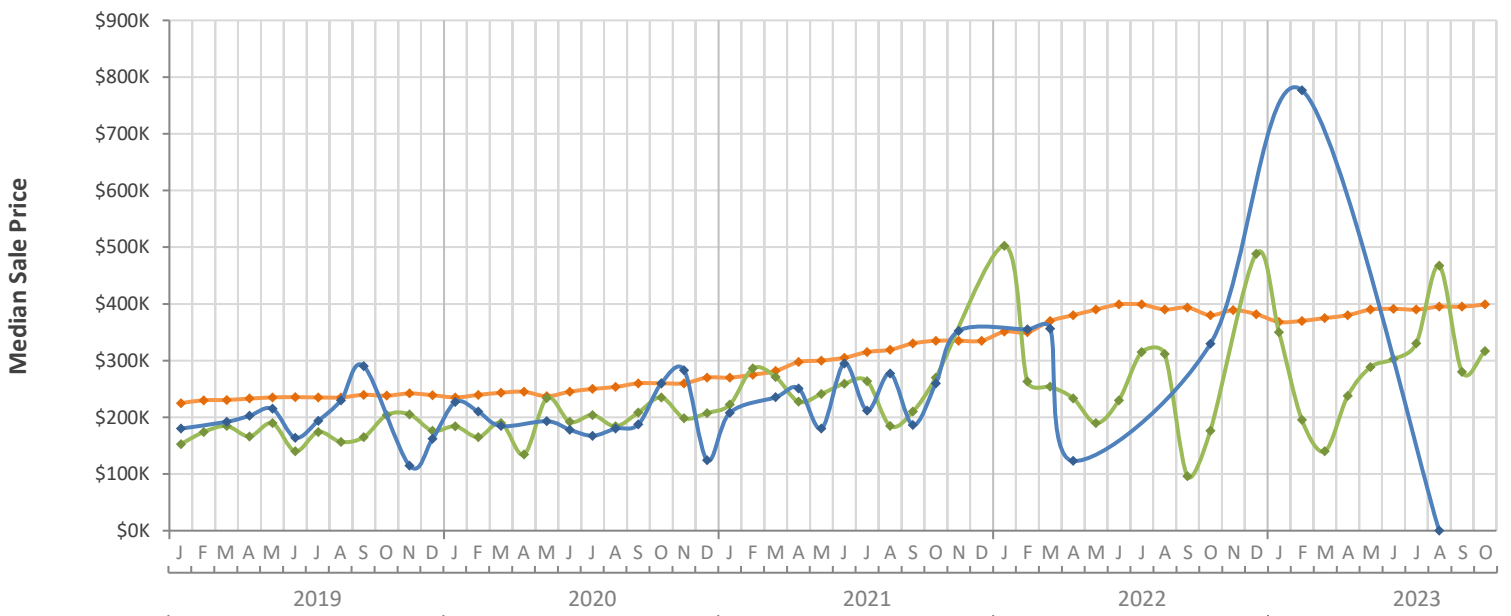
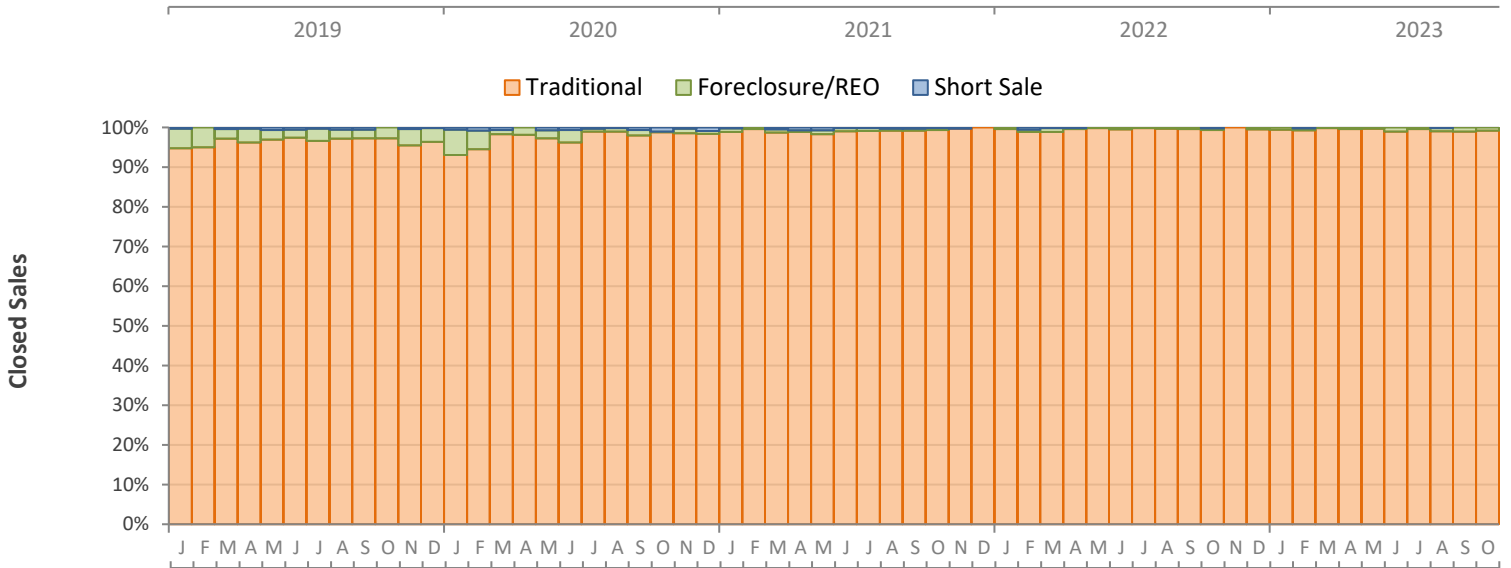
Monthly Distressed Market - October 2023

Single-Family Homes

St. Lucie County



| | | October 2023 | October 2022 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional | Closed Sales | 465 | 441 | 5.4% |
| | Median Sale Price | \$399,000 | \$380,000 | 5.0% |
| Foreclosure/REO | Closed Sales | 4 | 2 | 100.0% |
| | Median Sale Price | \$316,500 | \$176,500 | 79.3% |
| Short Sale | Closed Sales | 0 | 1 | -100.0% |
| | Median Sale Price | (No Sales) | \$329,500 | N/A |

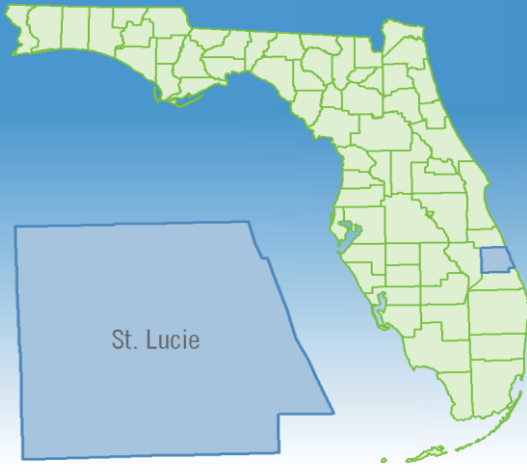


Produced by Florida REALTORS® with data provided by Florida's multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Tuesday, November 21, 2023. Next data release is Wednesday, December 20, 2023.

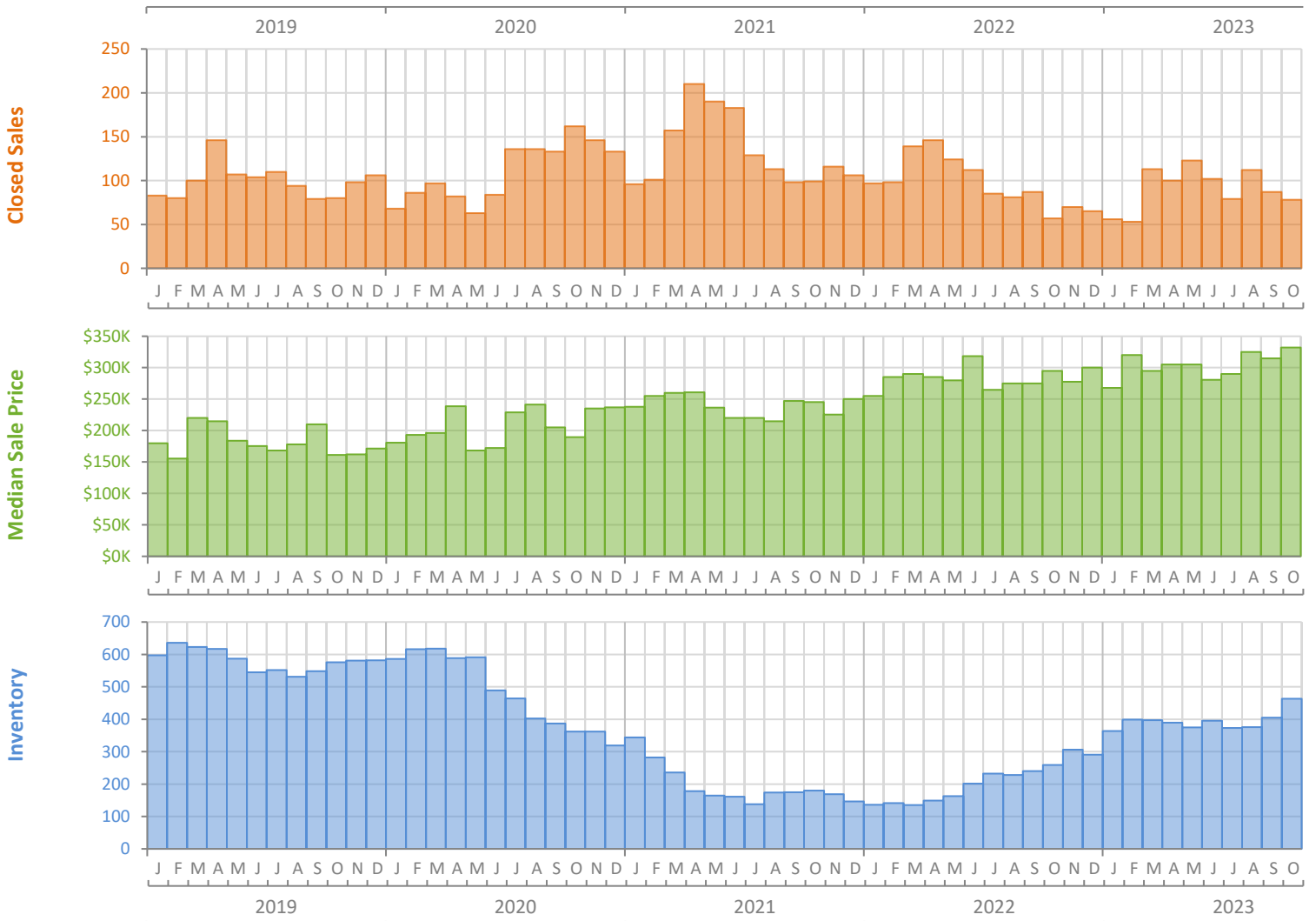
Monthly Market Summary - October 2023

Townhouses and Condos

St. Lucie County



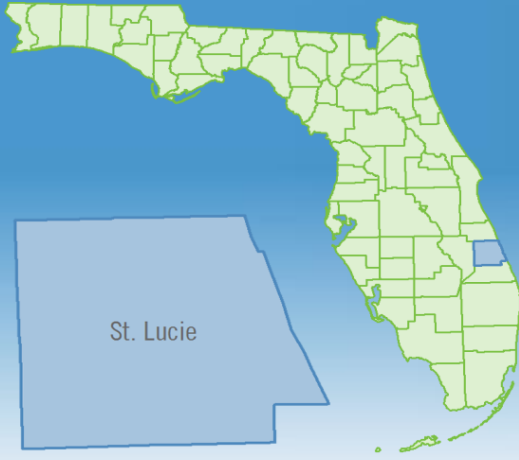
| | October 2023 | October 2022 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 78 | 57 | 36.8% |
| Paid in Cash | 44 | 28 | 57.1% |
| Median Sale Price | \$331,950 | \$295,000 | 12.5% |
| Average Sale Price | \$377,810 | \$335,051 | 12.8% |
| Dollar Volume | \$29.5 Million | \$19.1 Million | 54.3% |
| Med. Pct. of Orig. List Price Received | 97.1% | 94.3% | 3.0% |
| Median Time to Contract | 31 Days | 26 Days | 19.2% |
| Median Time to Sale | 74 Days | 66 Days | 12.1% |
| New Pending Sales | 76 | 70 | 8.6% |
| New Listings | 159 | 95 | 67.4% |
| Pending Inventory | 115 | 115 | 0.0% |
| Inventory (Active Listings) | 463 | 259 | 78.8% |
| Months Supply of Inventory | 5.4 | 2.5 | 116.0% |



Monthly Distressed Market - October 2023

Townhouses and Condos

St. Lucie County



| | | October 2023 | October 2022 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional | Closed Sales | 78 | 57 | 36.8% |
| | Median Sale Price | \$331,950 | \$295,000 | 12.5% |
| Foreclosure/REO | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

