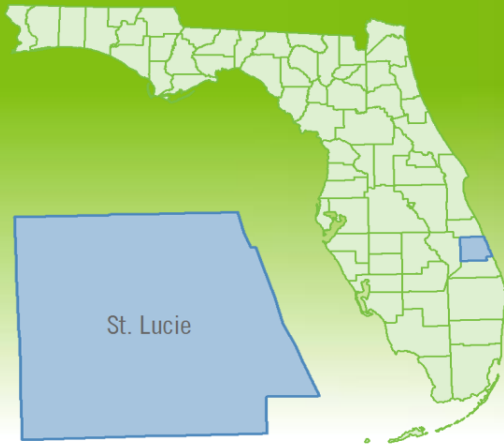


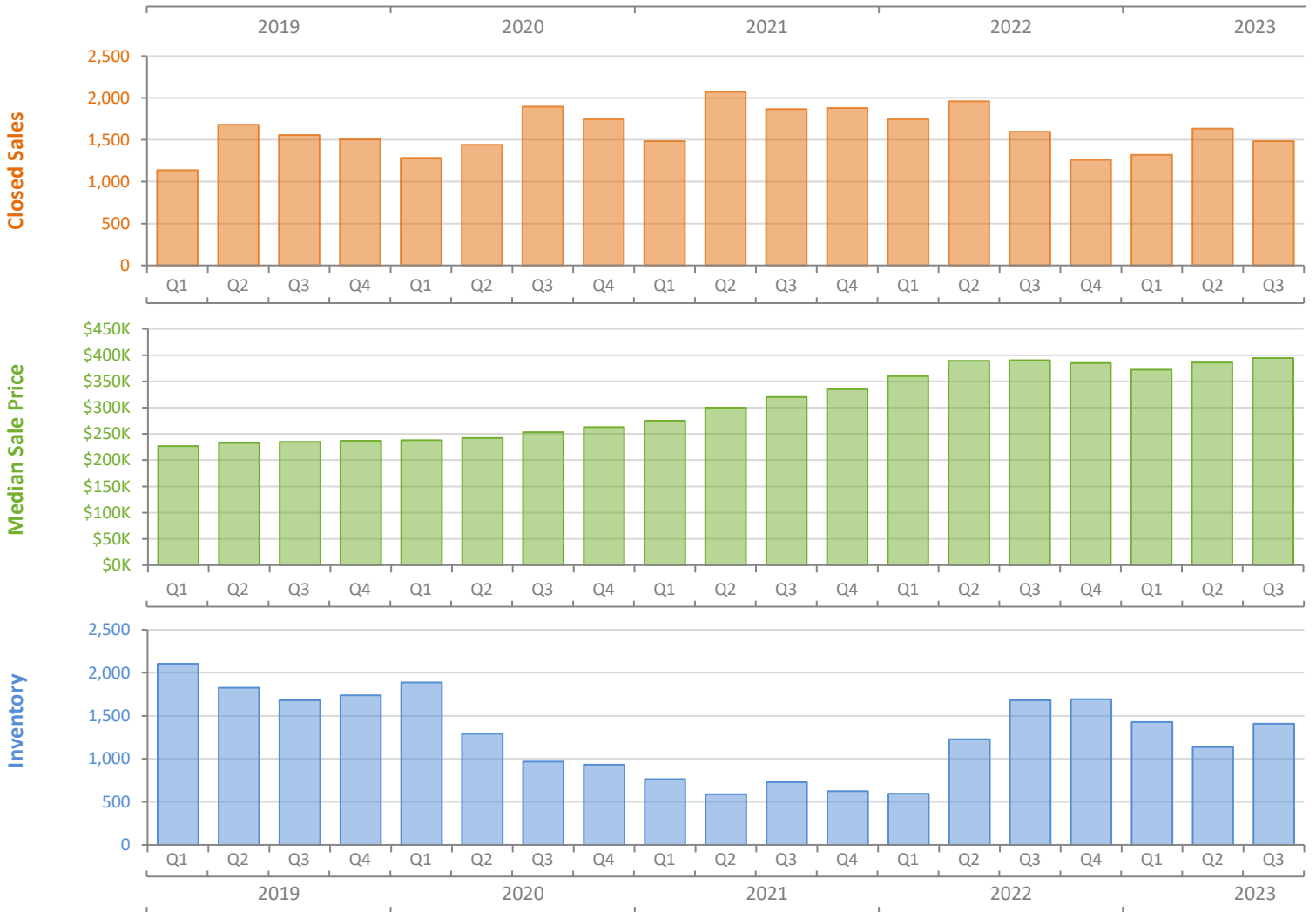
Quarterly Market Summary - Q3 2023

Single-Family Homes

St. Lucie County



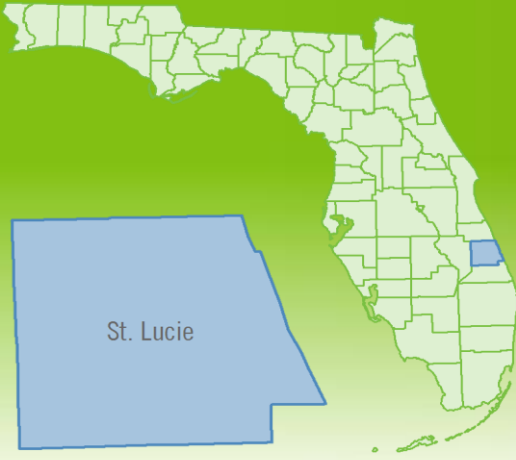
	Q3 2023	Q3 2022	Percent Change Year-over-Year
Closed Sales	1,483	1,599	-7.3%
Paid in Cash	359	402	-10.7%
Median Sale Price	\$394,725	\$390,520	1.1%
Average Sale Price	\$419,500	\$418,580	0.2%
Dollar Volume	\$622.1 Million	\$669.3 Million	-7.1%
Med. Pct. of Orig. List Price Received	97.7%	99.4%	-1.7%
Median Time to Contract	28 Days	16 Days	75.0%
Median Time to Sale	72 Days	62 Days	16.1%
New Pending Sales	1,521	1,612	-5.6%
New Listings	1,849	2,326	-20.5%
Pending Inventory	756	834	-9.4%
Inventory (Active Listings)	1,408	1,681	-16.2%
Months Supply of Inventory	3.0	2.8	7.1%



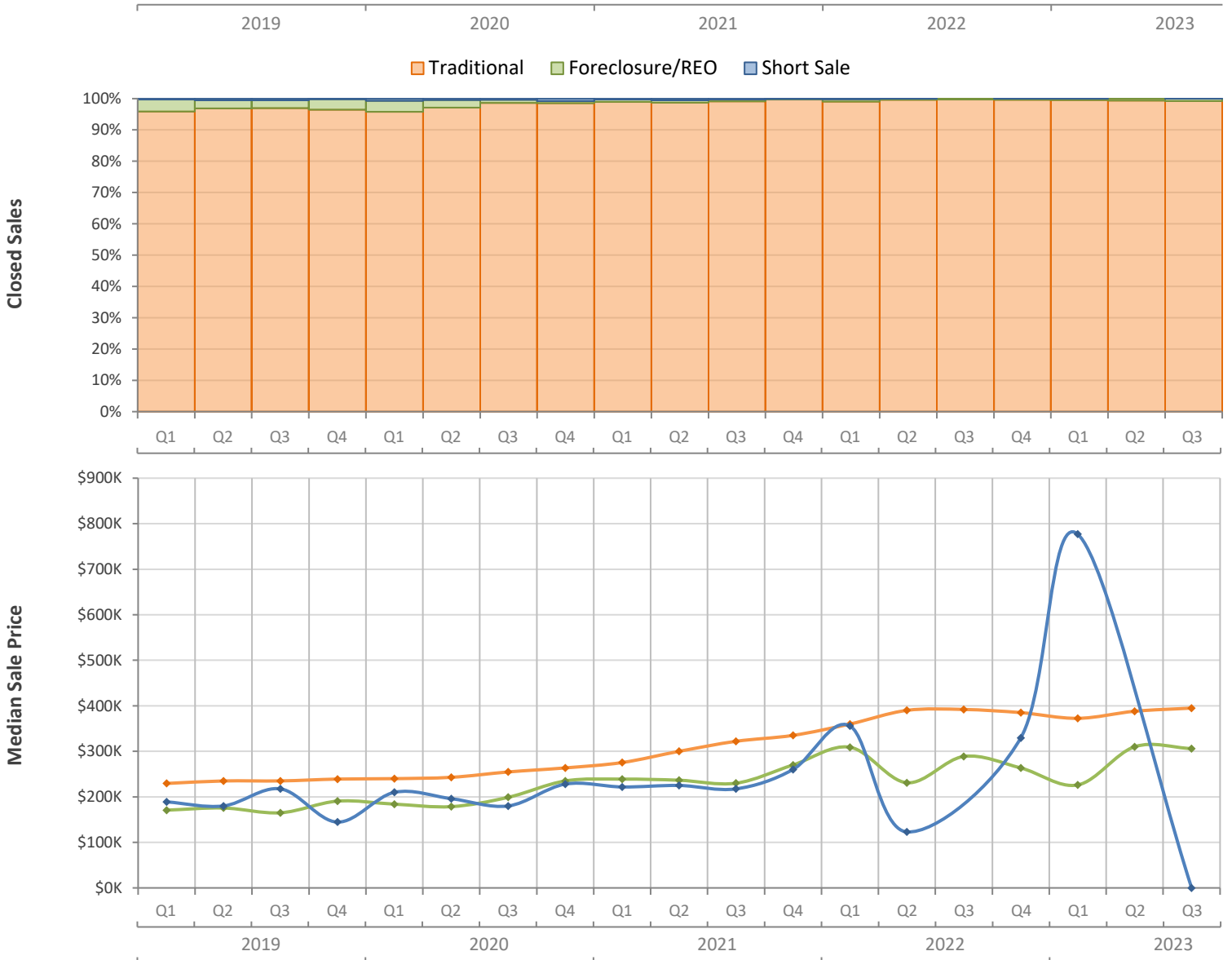
Quarterly Distressed Market - Q3 2023

Single-Family Homes

St. Lucie County



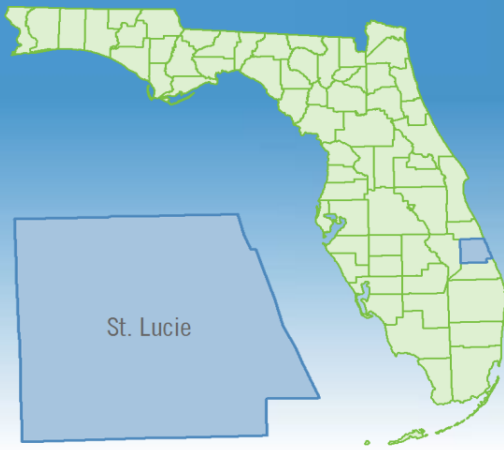
		Q3 2023	Q3 2022	Percent Change Year-over-Year
Traditional	Closed Sales	1,471	1,594	-7.7%
	Median Sale Price	\$394,950	\$391,963	0.8%
Foreclosure/REO	Closed Sales	11	5	120.0%
	Median Sale Price	\$306,000	\$288,750	6.0%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$0	(No Sales)	N/A



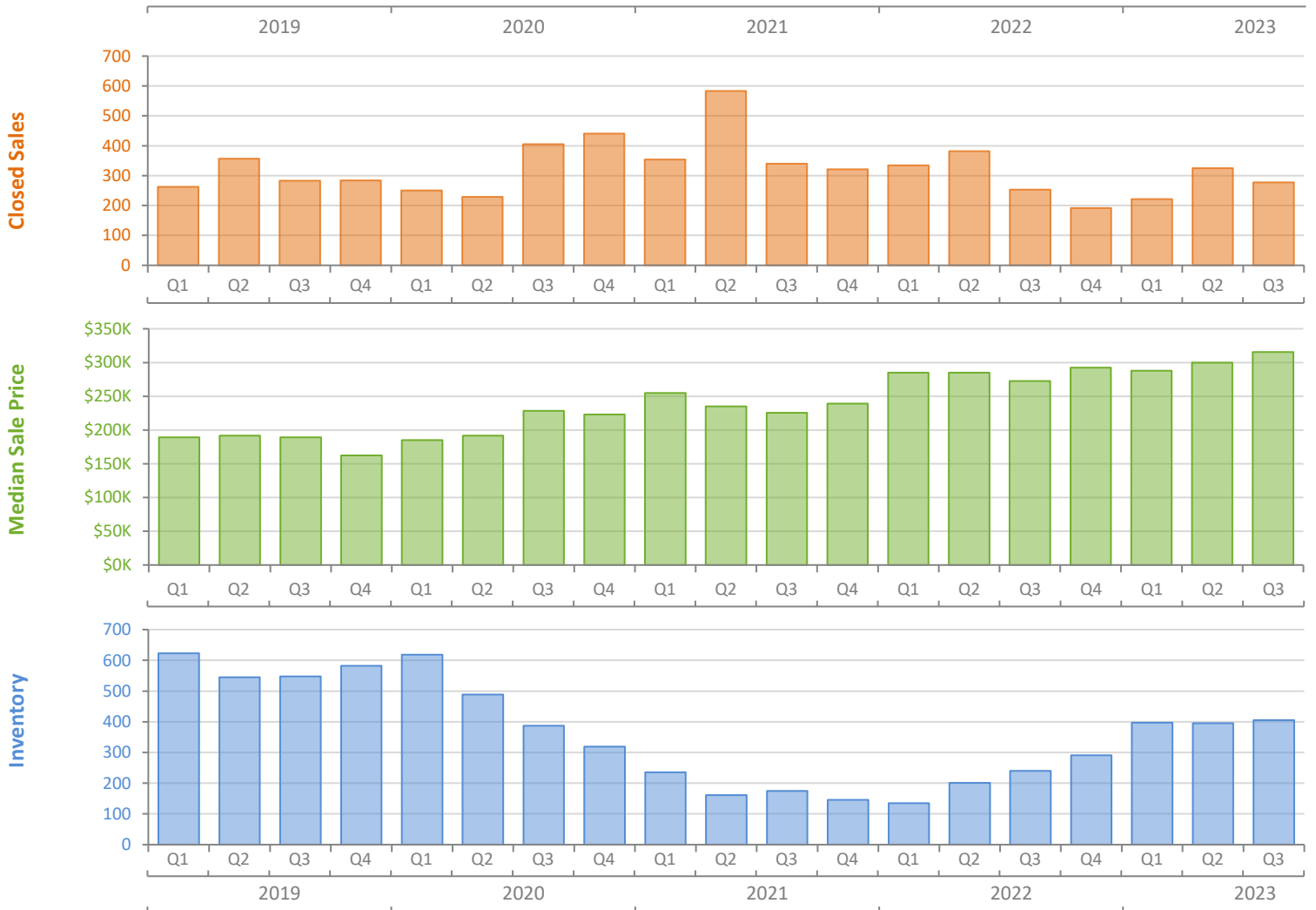
Quarterly Market Summary - Q3 2023

Townhouses and Condos

St. Lucie County



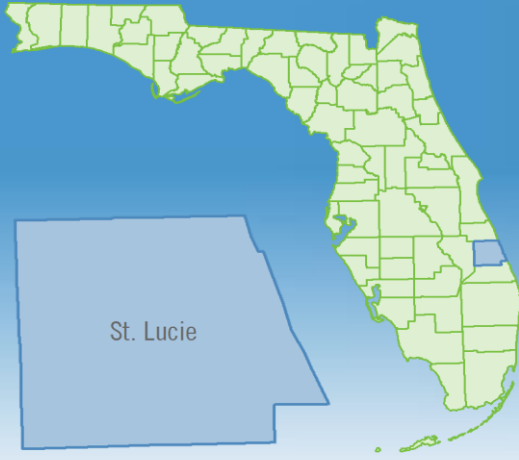
	Q3 2023	Q3 2022	Percent Change Year-over-Year
Closed Sales	278	253	9.9%
Paid in Cash	151	125	20.8%
Median Sale Price	\$315,362	\$272,500	15.7%
Average Sale Price	\$362,536	\$334,329	8.4%
Dollar Volume	\$100.8 Million	\$84.6 Million	19.2%
Med. Pct. of Orig. List Price Received	95.7%	97.0%	-1.3%
Median Time to Contract	40 Days	20 Days	100.0%
Median Time to Sale	77 Days	53 Days	45.3%
New Pending Sales	306	264	15.9%
New Listings	372	351	6.0%
Pending Inventory	128	110	16.4%
Inventory (Active Listings)	405	240	68.8%
Months Supply of Inventory	4.8	2.2	118.2%



Quarterly Distressed Market - Q3 2023

Townhouses and Condos

St. Lucie County



		Q3 2023	Q3 2022	Percent Change Year-over-Year
Traditional	Closed Sales	275	251	9.6%
	Median Sale Price	\$315,723	\$270,000	16.9%
Foreclosure/REO	Closed Sales	2	2	0.0%
	Median Sale Price	\$127,500	\$442,500	-71.2%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$435,000	(No Sales)	N/A

