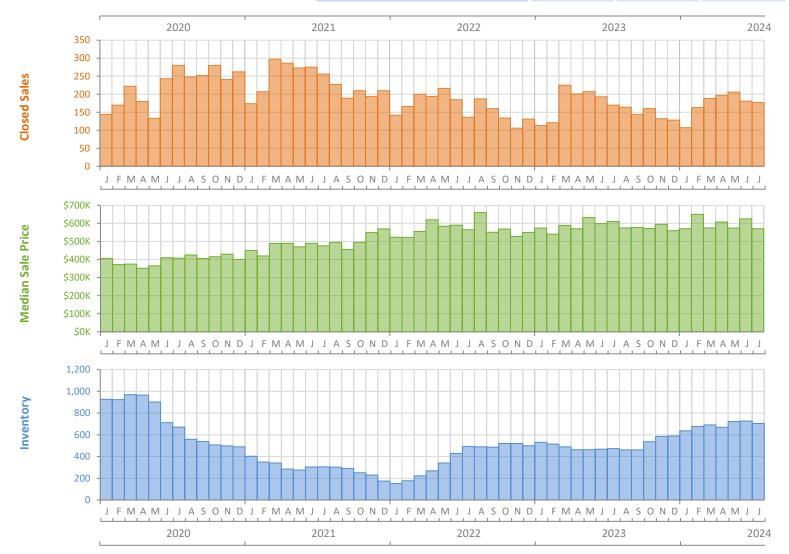
Monthly Market Summary - July 2024 Single-Family Homes Martin County





	July 2024	July 2023	Percent Change Year-over-Year
Closed Sales	177	170	4.1%
Paid in Cash	67	79	-15.2%
Median Sale Price	\$570,000	\$610,000	-6.6%
Average Sale Price	\$806,749	\$1,168,765	-31.0%
Dollar Volume	\$142.8 Million	\$198.7 Million	-28.1%
Med. Pct. of Orig. List Price Received	93.9%	96.4%	-2.6%
Median Time to Contract	33 Days	22 Days	50.0%
Median Time to Sale	75 Days	65 Days	15.4%
New Pending Sales	165	161	2.5%
New Listings	197	203	-3.0%
Pending Inventory	226	228	-0.9%
Inventory (Active Listings)	704	473	48.8%
Months Supply of Inventory	4.3	2.9	48.3%

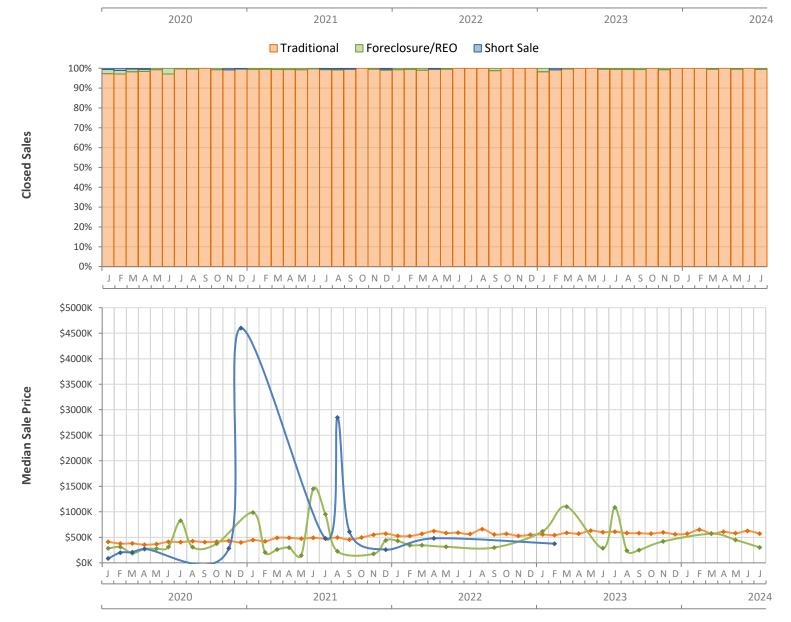


Monthly Distressed Market - July 2024 Single-Family Homes Martin County





		July 2024	July 2023	Percent Change Year-over-Year
Traditional	Closed Sales	176	169	4.1%
	Median Sale Price	\$572,500	\$610,000	-6.1%
Foreclosure/REO	Closed Sales	1	1	0.0%
	Median Sale Price	\$301,900	\$1,084,125	-72.2%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

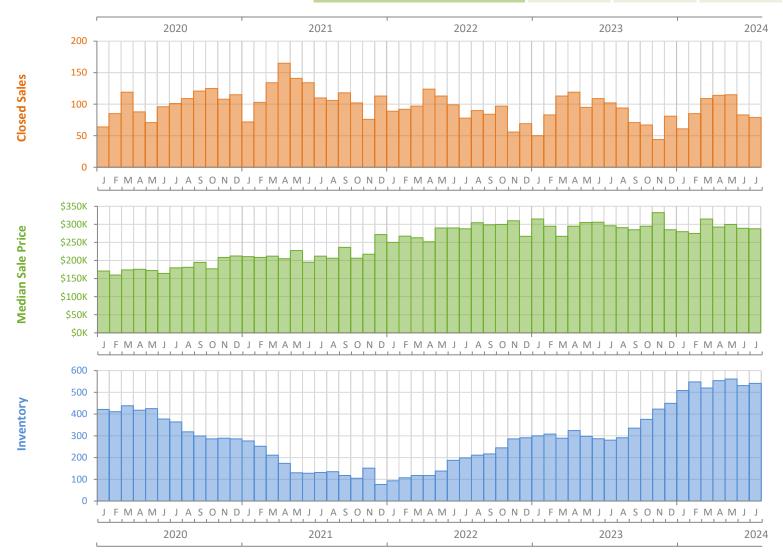


Monthly Market Summary - July 2024 Townhouses and Condos Martin County





	July 2024	July 2023	Percent Change Year-over-Year
Closed Sales	79	102	-22.5%
Paid in Cash	39	46	-15.2%
Median Sale Price	\$287,625	\$296,250	-2.9%
Average Sale Price	\$369,186	\$425,949	-13.3%
Dollar Volume	\$29.2 Million	\$43.4 Million	-32.9%
Med. Pct. of Orig. List Price Received	93.6%	94.1%	-0.5%
Median Time to Contract	48 Days	60 Days	-20.0%
Median Time to Sale	92 Days	101 Days	-8.9%
New Pending Sales	54	95	-43.2%
New Listings	116	93	24.7%
Pending Inventory	91	163	-44.2%
Inventory (Active Listings)	541	280	93.2%
Months Supply of Inventory	6.5	3.1	109.7%



Monthly Distressed Market - July 2024 Townhouses and Condos Martin County





2020

Closed Sales

Median Sale Price

		July 2024	July 2023	Percent Change Year-over-Year
Traditional	Closed Sales	79	102	-22.5%
	Median Sale Price	\$287,625	\$296,250	-2.9%
Foreclosure/REO	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2020 2021 2022 2023 2024 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% $\mathsf{F}\,\,\mathsf{M}\,\,\mathsf{A}\,\,\mathsf{M}\,\,\mathsf{J}$ OND JASOND SOND \$800K \$700K \$600K \$500K \$400K \$300K \$200K \$100K \$0K OND JFMAMJ J A S O N D J F M A M J J A S O N D J F M A M J JASONDJFMAMJJ

2022

2023

2024

2021