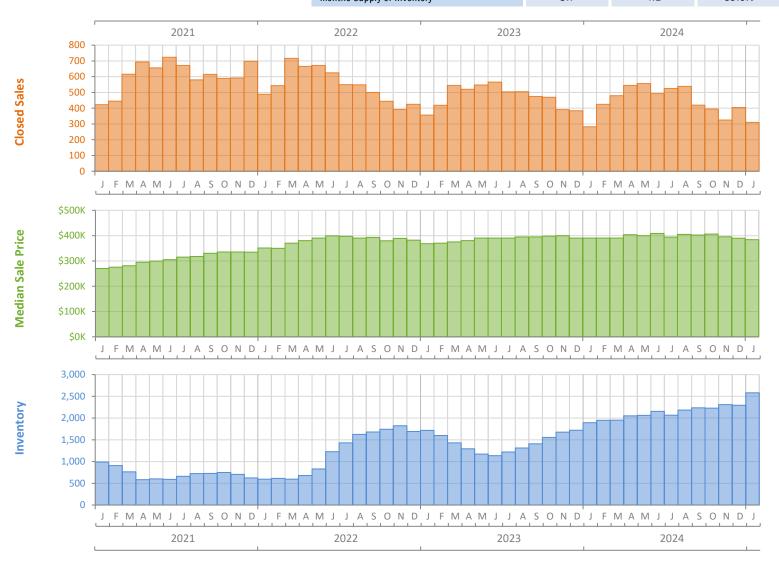
Monthly Market Summary - January 2025 Single-Family Homes St. Lucie County





	January 2025	January 2024	Percent Change Year-over-Year
Closed Sales	310	283	9.5%
Paid in Cash	85	82	3.7%
Median Sale Price	\$383,900	\$390,000	-1.6%
Average Sale Price	\$431,923	\$432,914	-0.2%
Dollar Volume	\$133.9 Million	\$122.5 Million	9.3%
Med. Pct. of Orig. List Price Received	95.5%	96.6%	-1.1%
Median Time to Contract	52 Days	34 Days	52.9%
Median Time to Sale	98 Days	77 Days	27.3%
New Pending Sales	459	499	-8.0%
New Listings	839	741	13.2%
Pending Inventory	604	708	-14.7%
Inventory (Active Listings)	2,580	1,893	36.3%
Months Supply of Inventory	5.7	4.1	39.0%

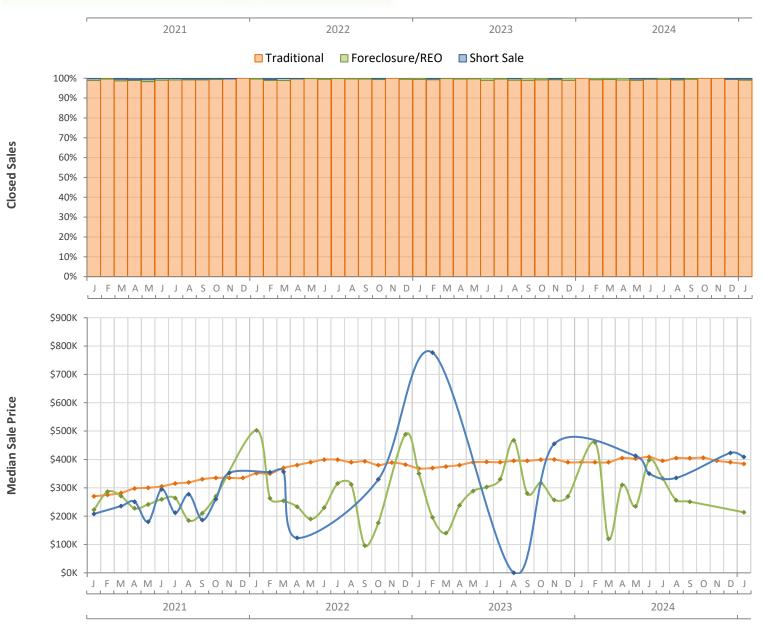


Monthly Distressed Market - January 2025 Single-Family Homes St. Lucie County





		January 2025	January 2024	Percent Change Year-over-Year
Traditional	Closed Sales	307	283	8.5%
	Median Sale Price	\$384,426	\$390,000	-1.4%
Foreclosure/REO	Closed Sales	2	0	N/A
	Median Sale Price	\$213,500	(No Sales)	N/A
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$408,500	(No Sales)	N/A

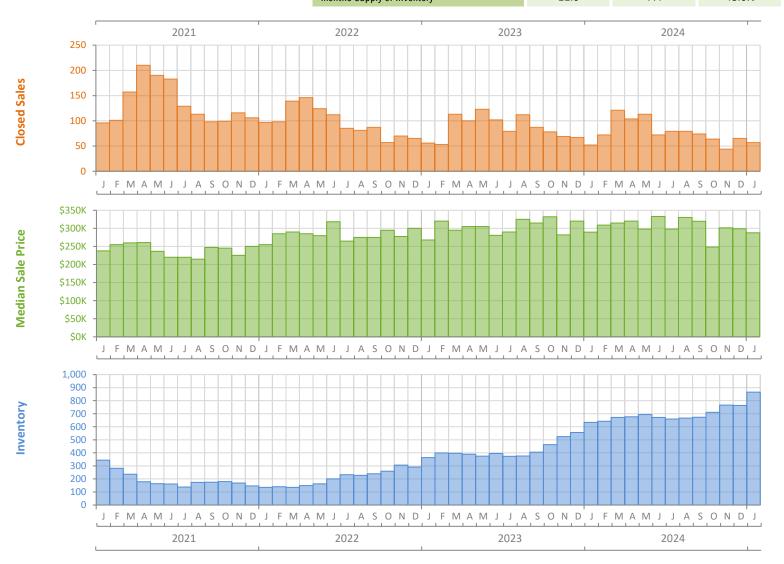


Monthly Market Summary - January 2025 Townhouses and Condos St. Lucie County





	January 2025	January 2024	Percent Change Year-over-Year
Closed Sales	57	52	9.6%
Paid in Cash	31	29	6.9%
Median Sale Price	\$288,000	\$289,400	-0.5%
Average Sale Price	\$312,788	\$365,656	-14.5%
Dollar Volume	\$17.8 Million	\$19.0 Million	-6.2%
Med. Pct. of Orig. List Price Received	92.1%	96.6%	-4.7%
Median Time to Contract	66 Days	43 Days	53.5%
Median Time to Sale	105 Days	85 Days	23.5%
New Pending Sales	99	86	15.1%
New Listings	212	199	6.5%
Pending Inventory	110	118	-6.8%
Inventory (Active Listings)	866	634	36.6%
Months Supply of Inventory	11.0	7.4	48.6%



Monthly Distressed Market - January 2025 Townhouses and Condos St. Lucie County





		January 2025	January 2024	Percent Change Year-over-Year
Traditional	Closed Sales	57	52	9.6%
	Median Sale Price	\$288,000	\$289,400	-0.5%
Foreclosure/REO	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2021 2022 2023 2024 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 90% 80% 70% **Closed Sales** 60% 50% 40% 30% 20% 10% 0% $\mathsf{M} \ \mathsf{A} \ \mathsf{M} \ \mathsf{J}$ S O N D F M A M J S O N D \$500K \$450K \$400K \$350K Median Sale Price \$300K \$250K \$200K \$150K \$100K \$50K \$0K A S O N D J F M A M J F M A M J J A S O N D J 2021 2022 2023 2024