

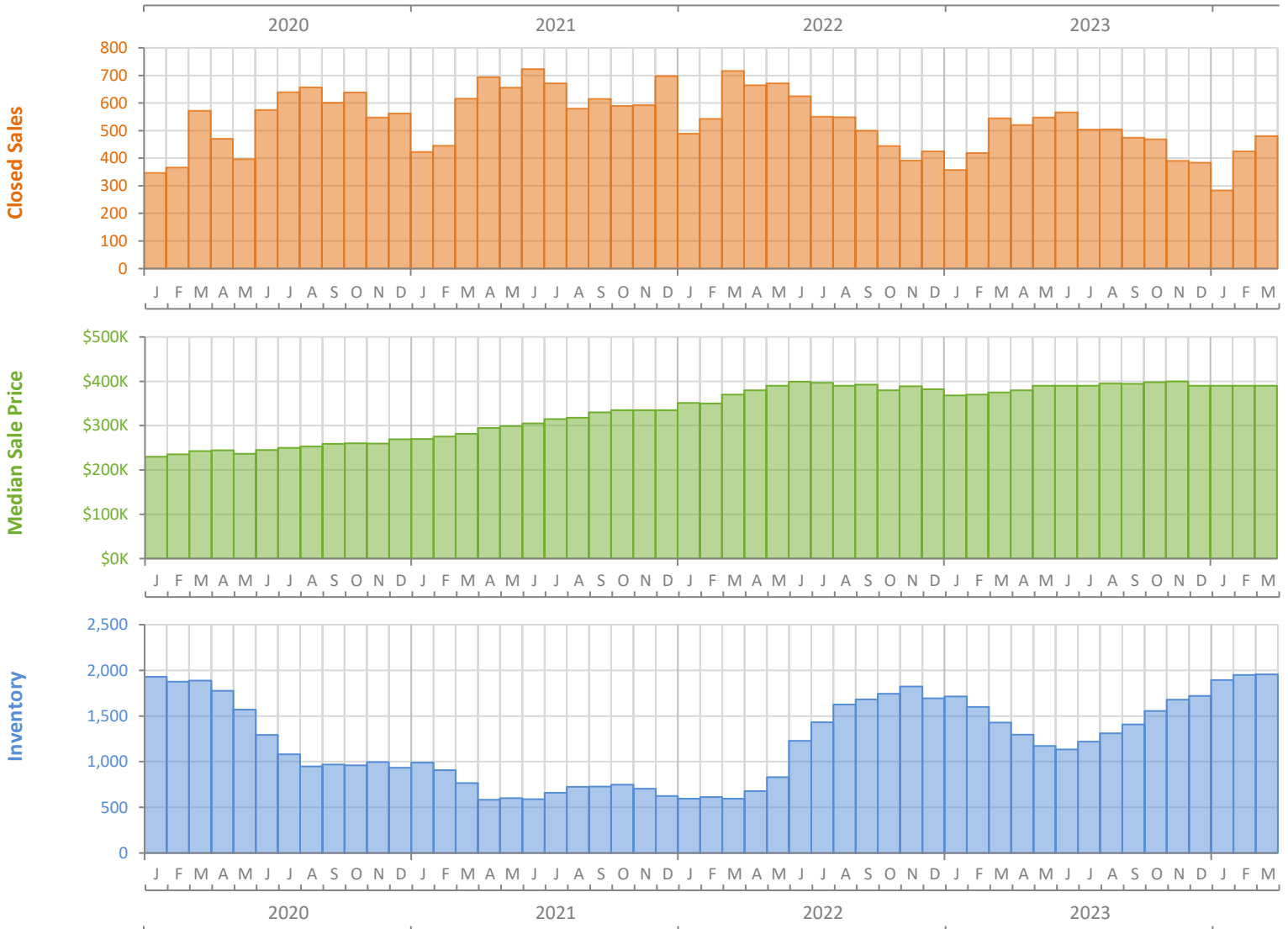
# Monthly Market Summary - March 2024

## Single-Family Homes

### St. Lucie County



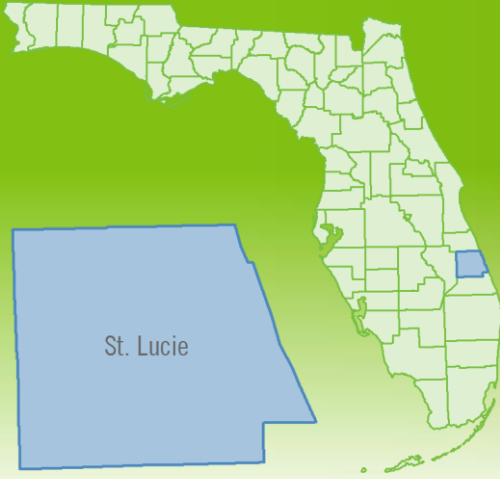
	March 2024	March 2023	Percent Change Year-over-Year
Closed Sales	480	545	-11.9%
Paid in Cash	148	132	12.1%
Median Sale Price	\$390,000	\$375,000	4.0%
Average Sale Price	\$432,093	\$407,414	6.1%
Dollar Volume	\$207.4 Million	\$222.0 Million	-6.6%
Med. Pct. of Orig. List Price Received	96.5%	95.1%	1.5%
Median Time to Contract	41 Days	42 Days	-2.4%
Median Time to Sale	80 Days	79 Days	1.3%
New Pending Sales	604	660	-8.5%
New Listings	722	650	11.1%
Pending Inventory	902	971	-7.1%
Inventory (Active Listings)	1,954	1,429	36.7%
Months Supply of Inventory	4.2	2.8	50.0%



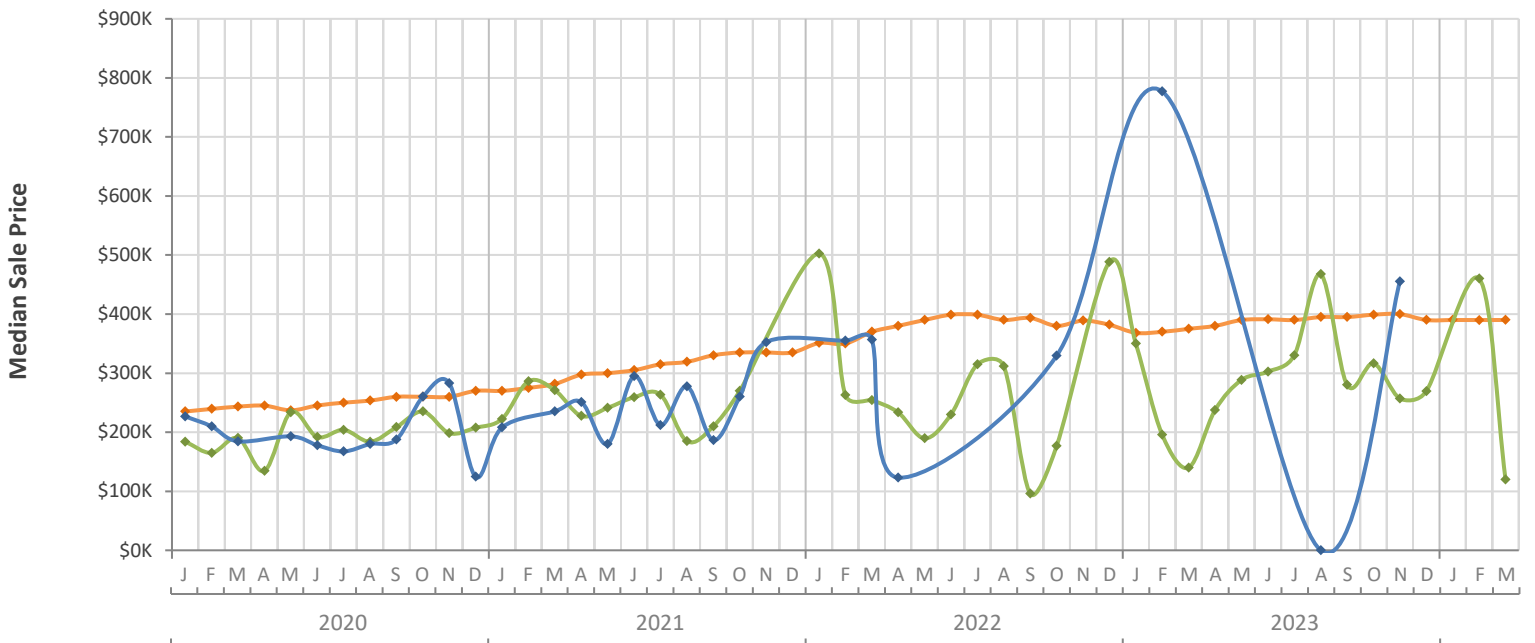
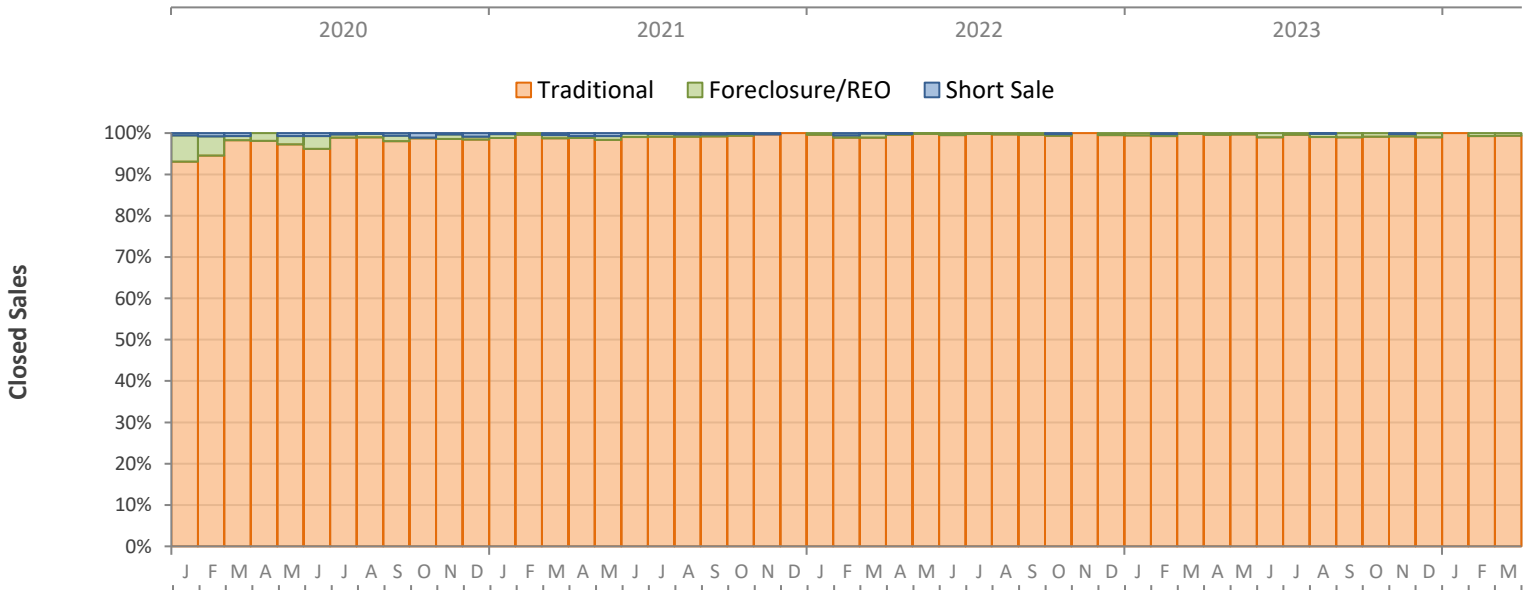
# Monthly Distressed Market - March 2024

## Single-Family Homes

### St. Lucie County



		March 2024	March 2023	Percent Change Year-over-Year
Traditional	Closed Sales	477	544	-12.3%
	Median Sale Price	\$390,000	\$375,000	4.0%
Foreclosure/REO	Closed Sales	3	1	200.0%
	Median Sale Price	\$120,000	\$140,000	-14.3%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A



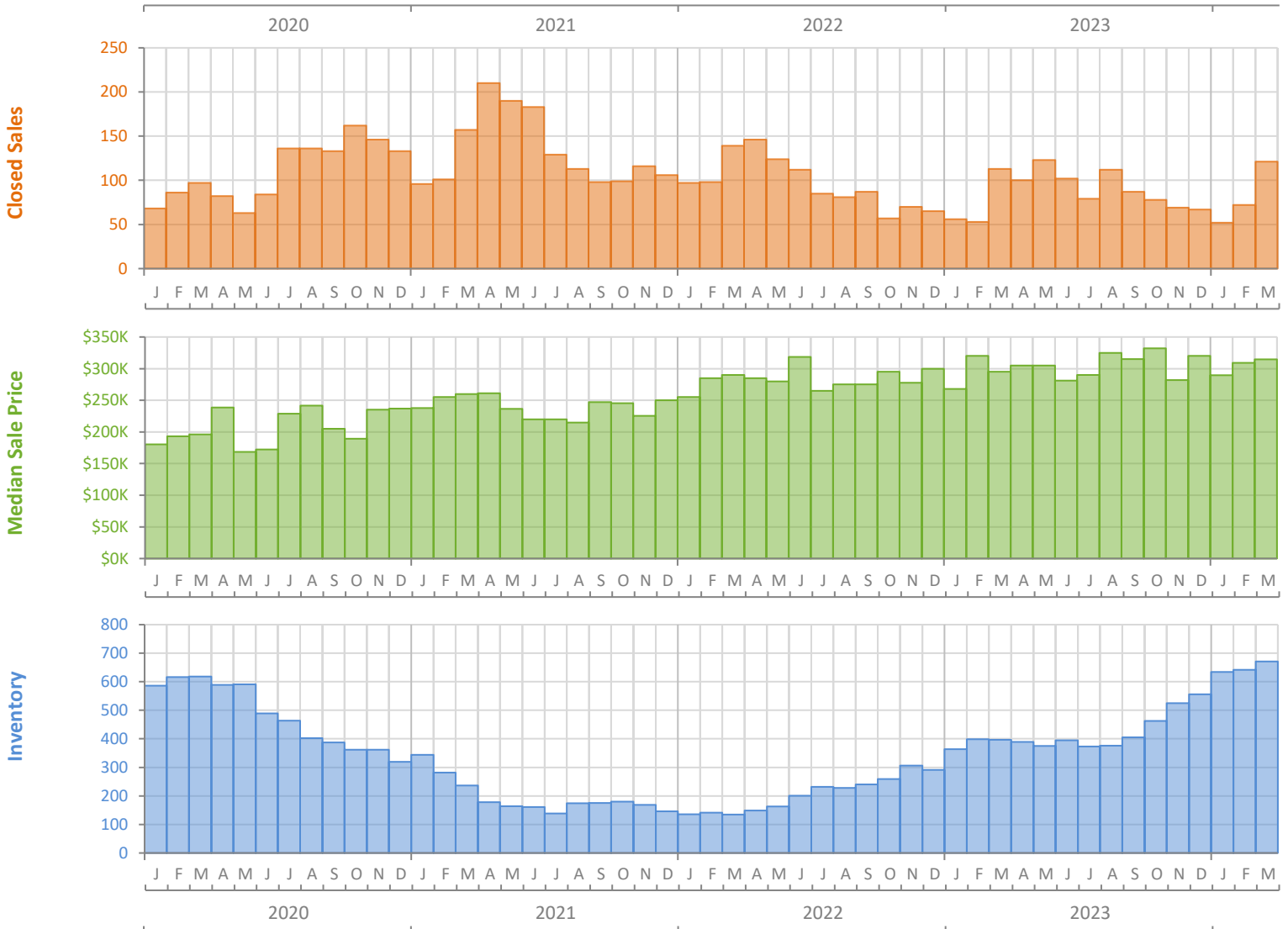
# Monthly Market Summary - March 2024

## Townhouses and Condos

### St. Lucie County



	March 2024	March 2023	Percent Change Year-over-Year
Closed Sales	121	113	7.1%
Paid in Cash	70	69	1.4%
Median Sale Price	\$314,874	\$295,000	6.7%
Average Sale Price	\$374,149	\$336,827	11.1%
Dollar Volume	\$45.3 Million	\$38.1 Million	18.9%
Med. Pct. of Orig. List Price Received	95.4%	95.4%	0.0%
Median Time to Contract	48 Days	31 Days	54.8%
Median Time to Sale	87 Days	67 Days	29.9%
New Pending Sales	110	137	-19.7%
New Listings	171	163	4.9%
Pending Inventory	144	167	-13.8%
Inventory (Active Listings)	671	397	69.0%
Months Supply of Inventory	7.6	4.5	68.9%



# Monthly Distressed Market - March 2024

## Townhouses and Condos

### St. Lucie County



		March 2024	March 2023	Percent Change Year-over-Year
Traditional	Closed Sales	117	113	3.5%
	Median Sale Price	\$316,000	\$295,000	7.1%
Foreclosure/REO	Closed Sales	4	0	N/A
	Median Sale Price	\$176,600	(No Sales)	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

