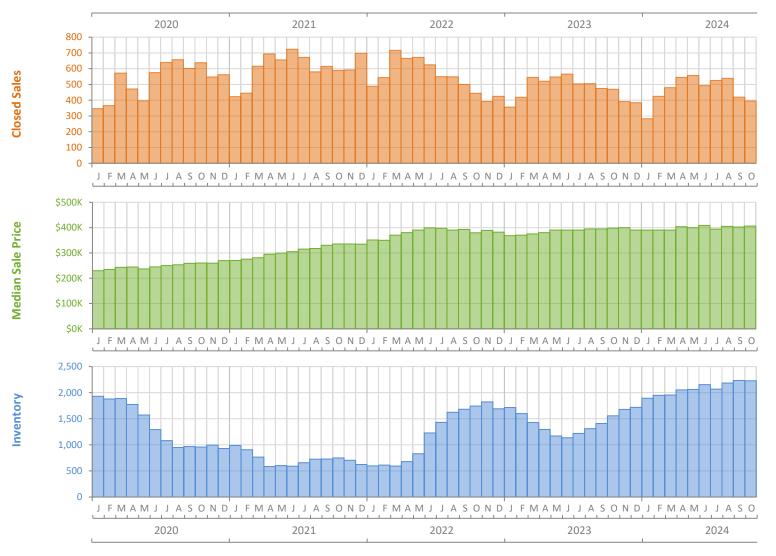
Monthly Market Summary - October 2024 Single-Family Homes St. Lucie County





	October 2024	October 2023	Percent Change Year-over-Year
Closed Sales	395	469	-15.8%
Paid in Cash	88	143	-38.5%
Median Sale Price	\$405,950	\$398,165	2.0%
Average Sale Price	\$432,998	\$419,508	3.2%
Dollar Volume	\$171.0 Million	\$196.7 Million	-13.1%
Med. Pct. of Orig. List Price Received	95.6%	97.5%	-1.9%
Median Time to Contract	54 Days	29 Days	86.2%
Median Time to Sale	90 Days	69 Days	30.4%
New Pending Sales	378	440	-14.1%
New Listings	557	665	-16.2%
Pending Inventory	584	692	-15.6%
Inventory (Active Listings)	2,227	1,555	43.2%
Months Supply of Inventory	4.9	3.3	48.5%



Monthly Distressed Market - October 2024 Single-Family Homes St. Lucie County

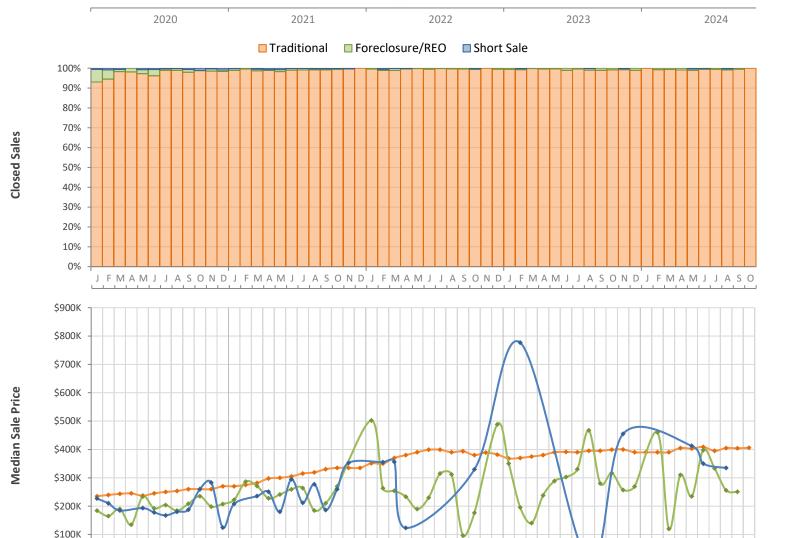




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2020

		October 2024	October 2023	Percent Change Year-over-Year
Traditional	Closed Sales	395	465	-15.1%
	Median Sale Price	\$405,950	\$399,000	1.7%
Foreclosure/REO	Closed Sales	0	4	-100.0%
	Median Sale Price	(No Sales)	\$316,500	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A



2021

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2023

2024

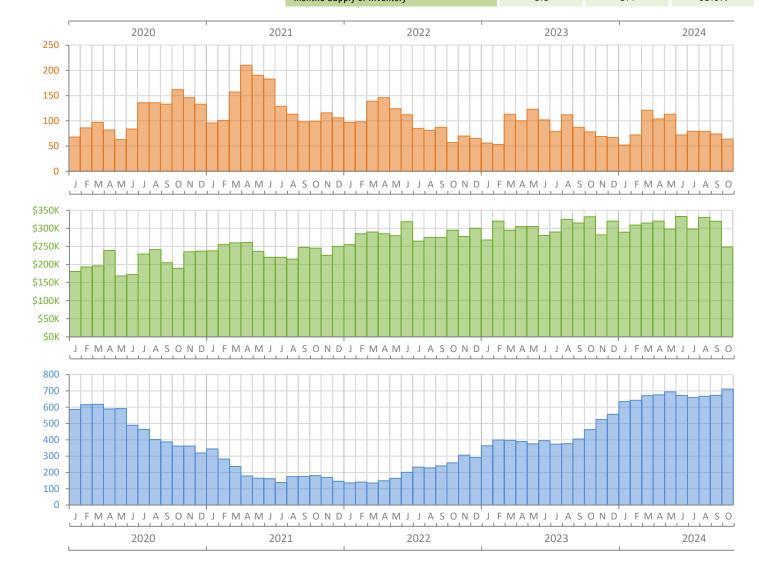
2022

Monthly Market Summary - October 2024 Townhouses and Condos St. Lucie County





	October 2024	October 2023	Percent Change Year-over-Year
Closed Sales	64	78	-17.9%
Paid in Cash	33	44	-25.0%
Median Sale Price	\$248,500	\$331,950	-25.1%
Average Sale Price	\$281,911	\$377,810	-25.4%
Dollar Volume	\$18.0 Million	\$29.5 Million	-38.8%
Med. Pct. of Orig. List Price Received	93.2%	97.1%	-4.0%
Median Time to Contract	68 Days	31 Days	119.4%
Median Time to Sale	112 Days	74 Days	51.4%
New Pending Sales	53	76	-30.3%
New Listings	140	159	-11.9%
Pending Inventory	84	115	-27.0%
Inventory (Active Listings)	711	463	53.6%
Months Supply of Inventory	8.8	5.4	63.0%



Monthly Distressed Market - October 2024 Townhouses and Condos St. Lucie County



2024



2020

Closed Sales

Median Sale Price

		October 2024	October 2023	Percent Change Year-over-Year
Traditional	Closed Sales	64	78	-17.9%
	Median Sale Price	\$248,500	\$331,950	-25.1%
Foreclosure/REO	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2023

■ Short Sale ■ Traditional ■ Foreclosure/REO 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% ASOND $\mathsf{F} \mathsf{M} \mathsf{A} \mathsf{M} \mathsf{J}$ $O\ N\ D$

2022

2021

