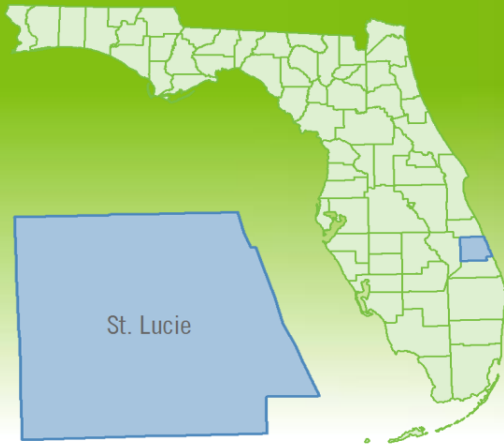


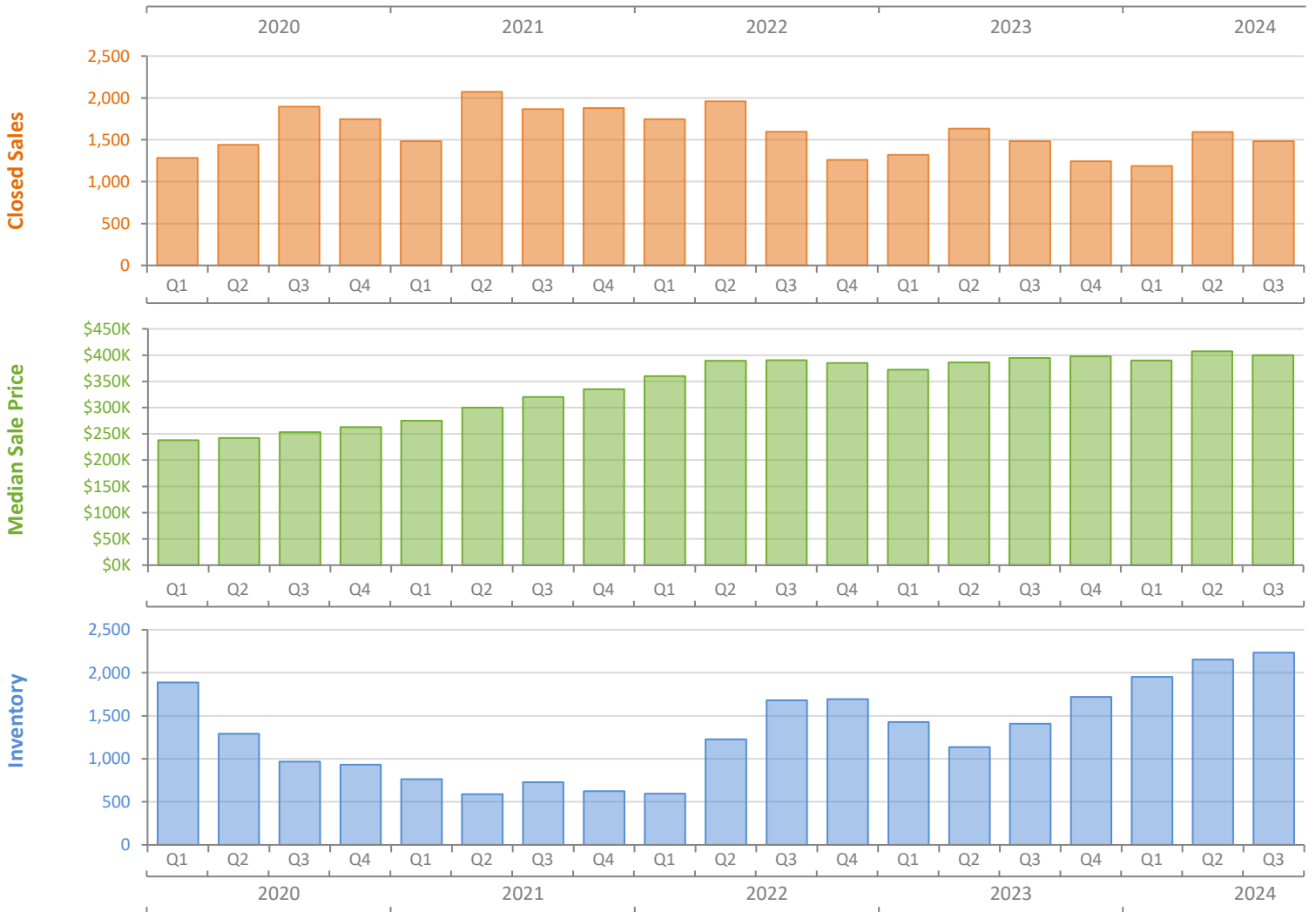
Quarterly Market Summary - Q3 2024

Single-Family Homes

St. Lucie County



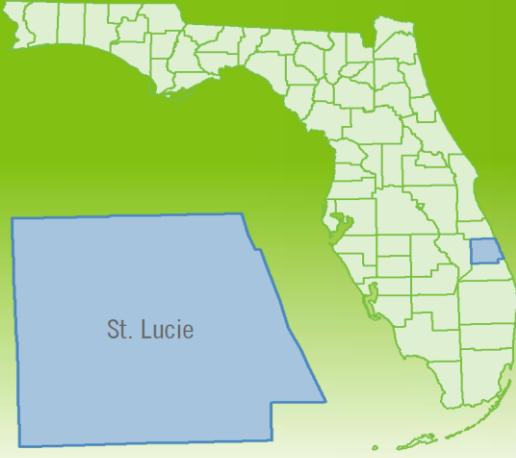
| | Q3 2024 | Q3 2023 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 1,483 | 1,483 | 0.0% |
| Paid in Cash | 345 | 359 | -3.9% |
| Median Sale Price | \$400,000 | \$394,725 | 1.3% |
| Average Sale Price | \$425,608 | \$419,500 | 1.5% |
| Dollar Volume | \$631.2 Million | \$622.1 Million | 1.5% |
| Med. Pct. of Orig. List Price Received | 95.8% | 97.7% | -1.9% |
| Median Time to Contract | 46 Days | 28 Days | 64.3% |
| Median Time to Sale | 90 Days | 72 Days | 25.0% |
| New Pending Sales | 1,480 | 1,521 | -2.7% |
| New Listings | 1,930 | 1,849 | 4.4% |
| Pending Inventory | 669 | 756 | -11.5% |
| Inventory (Active Listings) | 2,235 | 1,408 | 58.7% |
| Months Supply of Inventory | 4.9 | 3.0 | 63.3% |



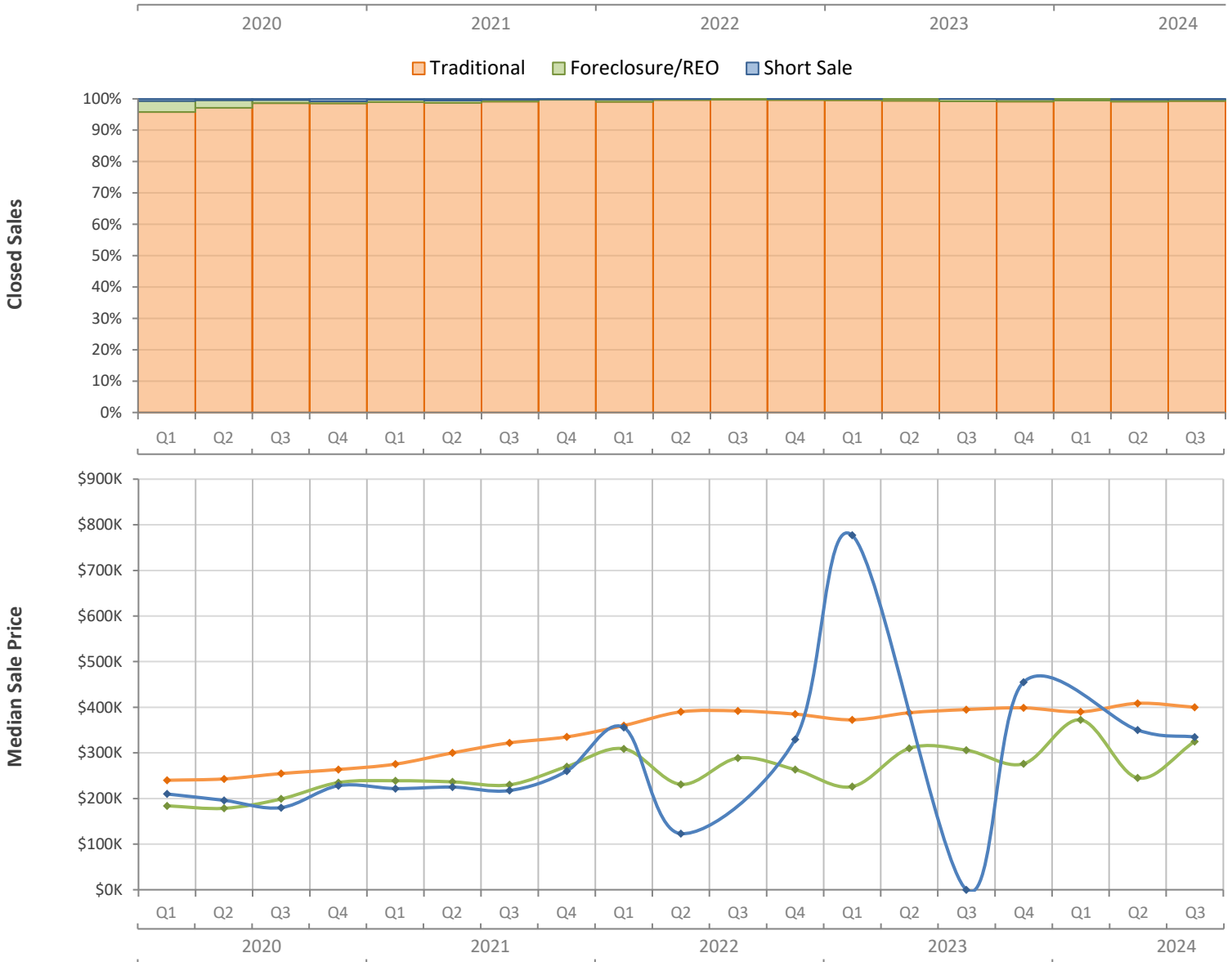
Quarterly Distressed Market - Q3 2024

Single-Family Homes

St. Lucie County



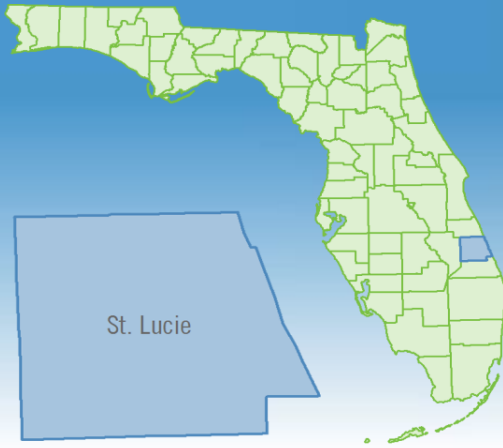
| | | Q3 2024 | Q3 2023 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 1,473 | 1,471 | 0.1% |
| | Median Sale Price | \$400,000 | \$394,950 | 1.3% |
| Foreclosure/REO | Closed Sales | 8 | 11 | -27.3% |
| | Median Sale Price | \$325,000 | \$306,000 | 6.2% |
| Short Sale | Closed Sales | 2 | 1 | 100.0% |
| | Median Sale Price | \$334,760 | \$0 | N/A |



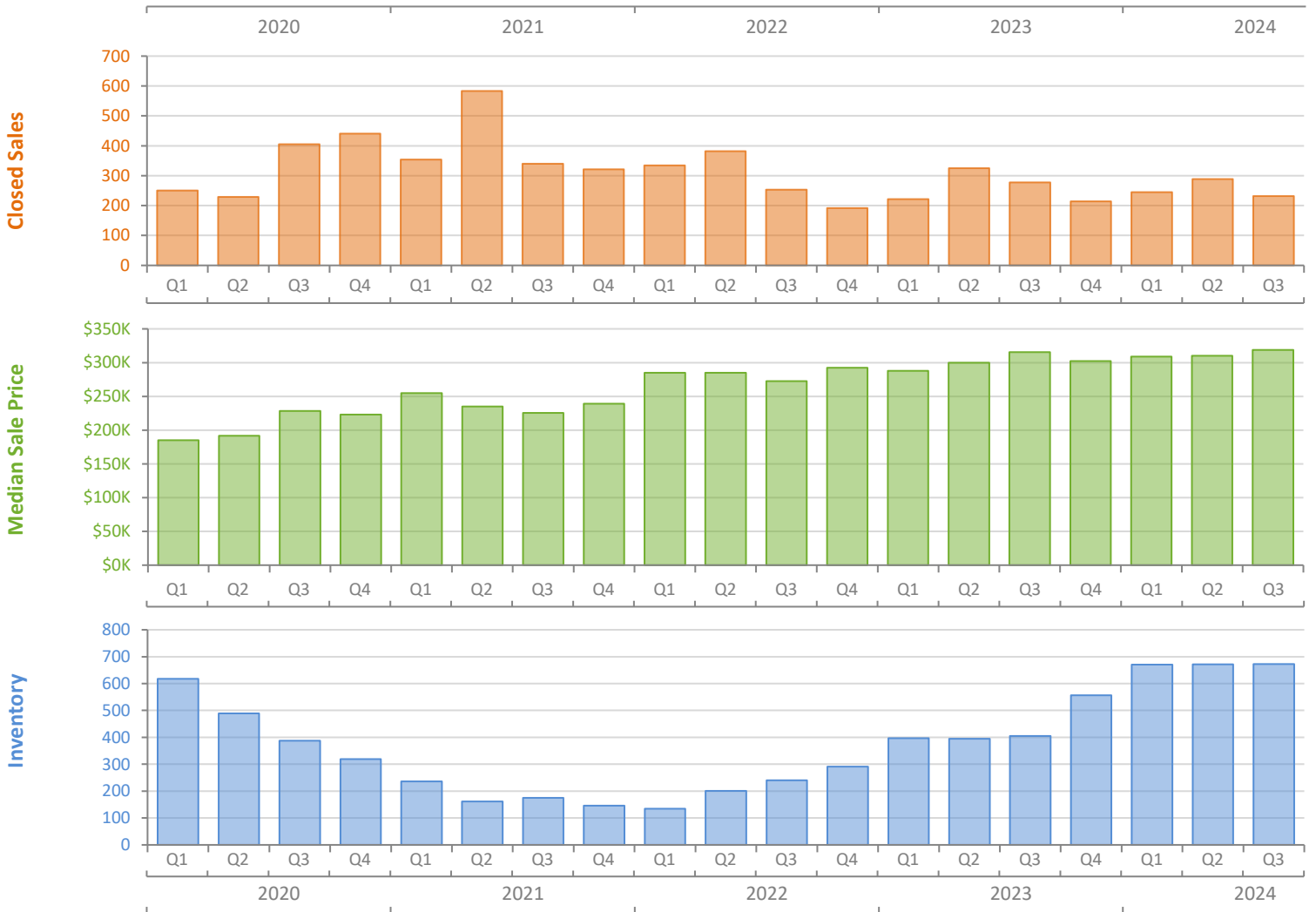
Quarterly Market Summary - Q3 2024

Townhouses and Condos

St. Lucie County



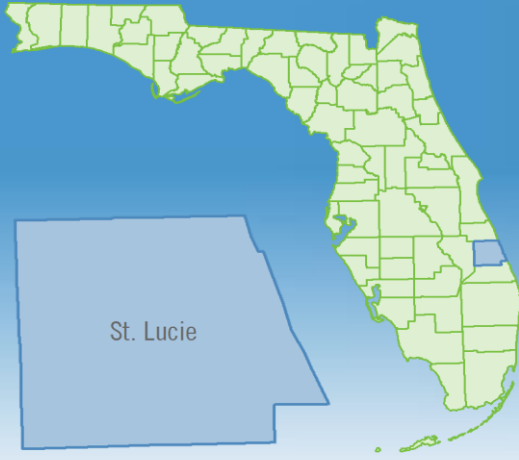
| | Q3 2024 | Q3 2023 | Percent Change Year-over-Year |
|--|----------------|-----------------|-------------------------------|
| Closed Sales | 232 | 278 | -16.5% |
| Paid in Cash | 105 | 151 | -30.5% |
| Median Sale Price | \$319,000 | \$315,362 | 1.2% |
| Average Sale Price | \$392,061 | \$362,536 | 8.1% |
| Dollar Volume | \$91.0 Million | \$100.8 Million | -9.8% |
| Med. Pct. of Orig. List Price Received | 93.7% | 95.7% | -2.1% |
| Median Time to Contract | 65 Days | 40 Days | 62.5% |
| Median Time to Sale | 123 Days | 77 Days | 59.7% |
| New Pending Sales | 225 | 306 | -26.5% |
| New Listings | 355 | 372 | -4.6% |
| Pending Inventory | 104 | 128 | -18.8% |
| Inventory (Active Listings) | 673 | 405 | 66.2% |
| Months Supply of Inventory | 8.2 | 4.8 | 70.8% |



Quarterly Distressed Market - Q3 2024

Townhouses and Condos

St. Lucie County



| | | Q3 2024 | Q3 2023 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|-----------|-------------------------------|
| Traditional | Closed Sales | 232 | 275 | -15.6% |
| | Median Sale Price | \$319,000 | \$315,723 | 1.0% |
| Foreclosure/REO | Closed Sales | 0 | 2 | -100.0% |
| | Median Sale Price | (No Sales) | \$127,500 | N/A |
| Short Sale | Closed Sales | 0 | 1 | -100.0% |
| | Median Sale Price | (No Sales) | \$435,000 | N/A |

