Monthly Market Summary - March 2025 Single-Family Homes St. Lucie County

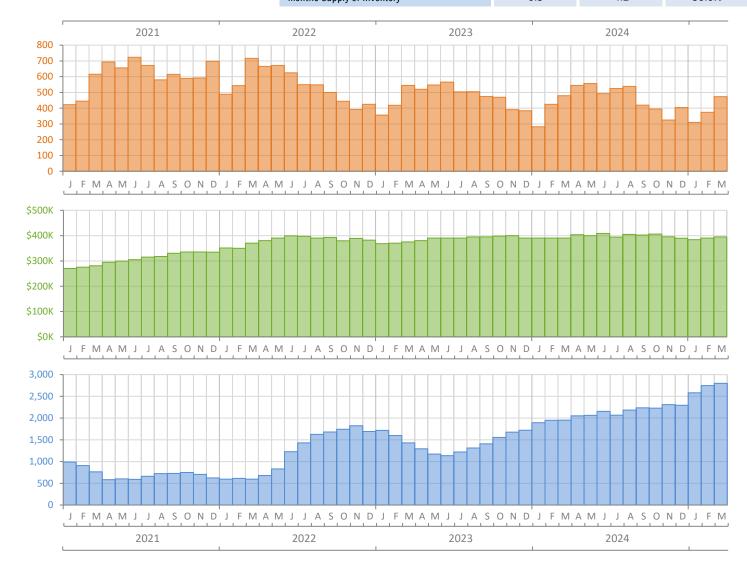




Median Sale Price

Inventory

| | March 2025 | March 2024 | Percent Change Year-over-Year |
|----------------------------------------|-----------------|-----------------|----------------------------------|
| Closed Sales | 473 | 480 | -1.5% |
| Paid in Cash | 147 | 148 | -0.7% |
| Median Sale Price | \$395,000 | \$390,000 | 1.3% |
| Average Sale Price | \$467,364 | \$432,093 | 8.2% |
| Dollar Volume | \$221.1 Million | \$207.4 Million | 6.6% |
| Med. Pct. of Orig. List Price Received | 94.3% | 96.5% | -2.3% |
| Median Time to Contract | 56 Days | 41 Days | 36.6% |
| Median Time to Sale | 93 Days | 80 Days | 16.3% |
| New Pending Sales | 621 | 604 | 2.8% |
| New Listings | 770 | 722 | 6.6% |
| Pending Inventory | 796 | 902 | -11.8% |
| Inventory (Active Listings) | 2,797 | 1,954 | 43.1% |
| Months Supply of Inventory | 6.3 | 4.2 | 50.0% |

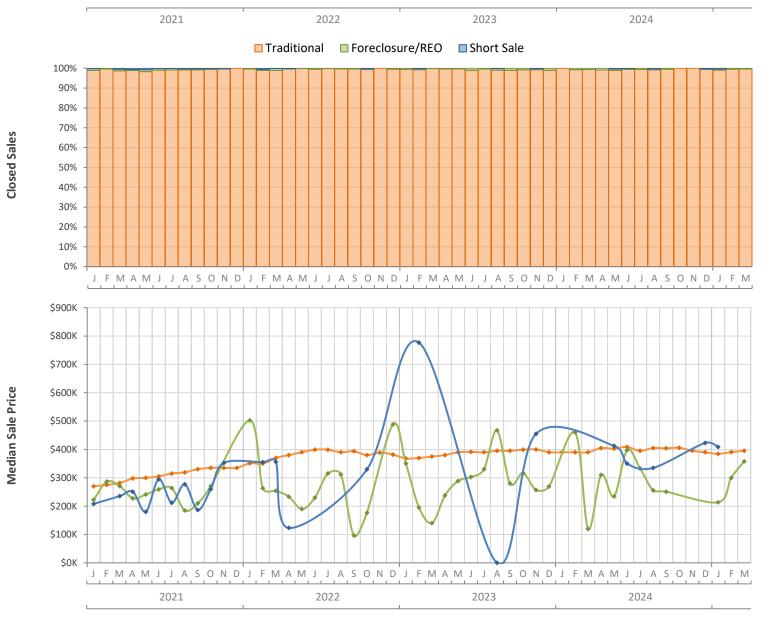


Monthly Distressed Market - March 2025 Single-Family Homes St. Lucie County





| | | March 2025 | March 2024 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|----------------------------------|
| Traditional | Closed Sales | 471 | 477 | -1.3% |
| | Median Sale Price | \$395,000 | \$390,000 | 1.3% |
| Foreclosure/REO | Closed Sales | 2 | 3 | -33.3% |
| | Median Sale Price | \$358,050 | \$120,000 | 198.4% |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

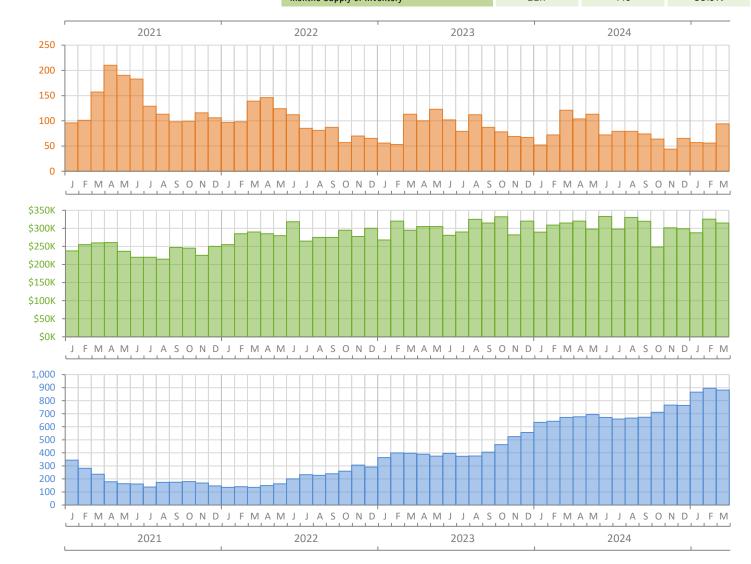


Monthly Market Summary - March 2025 Townhouses and Condos St. Lucie County





| | March 2025 | March 2024 | Percent Change Year-over-Year |
|----------------------------------------|----------------|----------------|----------------------------------|
| Closed Sales | 94 | 121 | -22.3% |
| Paid in Cash | 53 | 70 | -24.3% |
| Median Sale Price | \$315,000 | \$314,874 | 0.0% |
| Average Sale Price | \$399,736 | \$374,149 | 6.8% |
| Dollar Volume | \$37.6 Million | \$45.3 Million | -17.0% |
| Med. Pct. of Orig. List Price Received | 93.1% | 95.4% | -2.4% |
| Median Time to Contract | 66 Days | 48 Days | 37.5% |
| Median Time to Sale | 102 Days | 87 Days | 17.2% |
| New Pending Sales | 105 | 110 | -4.5% |
| New Listings | 165 | 171 | -3.5% |
| Pending Inventory | 145 | 144 | 0.7% |
| Inventory (Active Listings) | 881 | 671 | 31.3% |
| Months Supply of Inventory | 11.7 | 7.6 | 53.9% |



Monthly Distressed Market - March 2025 Townhouses and Condos St. Lucie County



2024



2021

Closed Sales

Median Sale Price

| | | March 2025 | March 2024 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|----------------------------------|
| Traditional | Closed Sales | 94 | 117 | -19.7% |
| | Median Sale Price | \$315,000 | \$316,000 | -0.3% |
| Foreclosure/REO | Closed Sales | 0 | 4 | -100.0% |
| | Median Sale Price | (No Sales) | \$176,600 | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

2023

■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% N D $\mathsf{F} \mathsf{M} \mathsf{A} \mathsf{M} \mathsf{J}$ S O N D $\mathsf{M} \; \mathsf{A} \; \mathsf{M} \; \mathsf{J}$ A S O N D \$500K \$450K \$400K

2022

