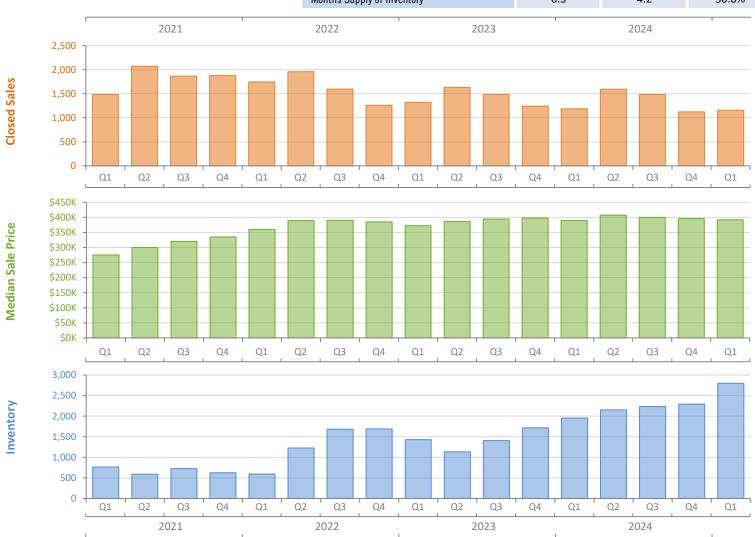
Quarterly Market Summary - Q1 2025 Single-Family Homes St. Lucie County





	Q1 2025	Q1 2024	Percent Change Year-over-Year
Closed Sales	1,157	1,188	-2.6%
Paid in Cash	326	362	-9.9%
Median Sale Price	\$392,000	\$390,000	0.5%
Average Sale Price	\$449,458	\$438,405	2.5%
Dollar Volume	\$520.0 Million	\$520.8 Million	-0.2%
Med. Pct. of Orig. List Price Received	95.2%	96.7%	-1.6%
Median Time to Contract	60 Days	41 Days	46.3%
Median Time to Sale	100 Days	81 Days	23.5%
New Pending Sales	1,554	1,685	-7.8%
New Listings	2,364	2,161	9.4%
Pending Inventory	796	902	-11.8%
Inventory (Active Listings)	2,797	1,954	43.1%
Months Supply of Inventory	6.3	4.2	50.0%



Quarterly Distressed Market - Q1 2025 Single-Family Homes St. Lucie County

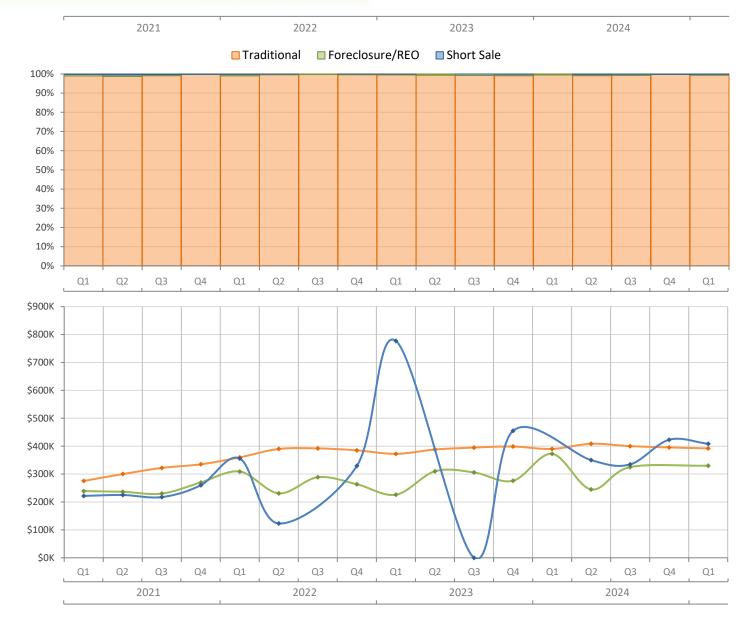




Closed Sales

Median Sale Price

		Q1 2025	Q1 2024	Percent Change Year-over-Year
Traditional	Closed Sales	1,150	1,182	-2.7%
	Median Sale Price	\$392,007	\$390,000	0.5%
Foreclosure/REO	Closed Sales	6	6	0.0%
	Median Sale Price	\$330,000	\$372,450	-11.4%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$408,500	(No Sales)	N/A



Quarterly Market Summary - Q1 2025 Townhouses and Condos St. Lucie County





	Q1 2025	Q1 2024	Percent Change Year-over-Year
Closed Sales	207	245	-15.5%
Paid in Cash	115	145	-20.7%
Median Sale Price	\$310,000	\$309,000	0.3%
Average Sale Price	\$386,487	\$388,817	-0.6%
Dollar Volume	\$80.0 Million	\$95.3 Million	-16.0%
Med. Pct. of Orig. List Price Received	92.3%	95.3%	-3.1%
Median Time to Contract	66 Days	50 Days	32.0%
Median Time to Sale	100 Days	89 Days	12.4%
New Pending Sales	303	315	-3.8%
New Listings	554	539	2.8%
Pending Inventory	145	144	0.7%
Inventory (Active Listings)	881	671	31.3%
Months Supply of Inventory	11.7	7.6	53.9%



Quarterly Distressed Market - Q1 2025 Townhouses and Condos St. Lucie County





Closed Sales

Median Sale Price

		Q1 2025	Q1 2024	Percent Change Year-over-Year
Traditional	Closed Sales	207	241	-14.1%
	Median Sale Price	\$310,000	\$310,000	0.0%
Foreclosure/REO	Closed Sales	0	4	-100.0%
	Median Sale Price	(No Sales)	\$176,600	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2021 2022 2023 2024 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 \$500K \$450K \$400K \$350K \$300K \$250K \$200K \$150K \$100K \$50K \$0K Q3 Q1 Q2 Q2 Q1 Q2 Q4 Q3 Q4 Q1 Q3 Q4 Q1 Q2 Q3 Q4 Q1 2021 2022 2024 2023